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Determinants of Household Willingness to Pay For Improved Water Supply: The Case of Berehet Woreda

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BAHIR DAR UNIVERSITY
COLLEGE OF BUSINESS AND ECONOMICS
DEPARTMENT OF ECONOMICS

DETERMINANTS OF HOUSEHOLD WILLINGNESS
FOR IMPROVED WATER SUPPLY: THE CASE OF
WOREDA

M.Sc. THESIS

BY

MARKEWENGISTE

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BAHIR DAR UNIVERSITY COLLEGE OF BUSINESS AND
DEPARTMENT OF ECONOMICS

DETERMINANTS OF HOUSEHOLD WILLINGNESS TO
IMPROVED WATER SUPPLY: THE CASE OF BEREHET W

BY

MARKEMENGISTE

A THESIS SUBMITTED TO THE DEPARTMENT OF
COLLEGE OF BUSINESS AND ECONOMICS, BAHIRDAR

IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR
OF MASTER OF SCIENCE IN APPLIED DEVELOPMENT

JUNE, 2017

DECLARATION

I hereby declare that this is my own work and that all the sources of material used have been duly acknowledged. This thesis has fulfilled the minimum requirements for an M.Sc. degree at Bahir Dar University and it will be put down at the disposal of the borrowers under the rules of the library.

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A Case Study of Determinants of Household Willingness to Pay for Improved Water Supply in Bahir Dar. It is recommended that it be accepted as fulfilling the requirements for the degree of Master of Science in Applied Development Economics.

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Final approval and acceptance of the thesis is contingent upon the approval of the thesis to the Council of Post Graduate Studies (CPGS) through the Departmental Committee (DPGC) of the candidate's major department.

I hereby certify that I have read this thesis prepared under my direction and it is as fulfilling the thesis requirement.

Name of Thesis Advisor Signature Date

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ACRONYMS AND ABBREVIATIONS

ADA	African Development Bank
BoFED	Bureau of Finance and Economic Development
CVM	Contingent Valuation Method
GTP1	Growth and Transformation Plan One
WTA	Willingness To Accept
WTP	Willingness To Pay
UNWWAP	United Nations World Water Assessment Programme

ABSTRACT

This study analyzed the determinant of household willingness to pay for improved water supply in Berehet woreda, Amhara region, Ethiopia. In the study area, the slow coverage of clean drinking water is due to the low contribution of the water source. This study examines household willingness to pay for improved water supply and the determinant factors for their decision to do so. A purposive sampling technique was used to select one rural kebele and the other from the two kebeles rural and one from urban. To analyze the data, descriptive and econometric model such as Bivariate probit and multinomial model were used. From the descriptive analysis, the major problem in the two kebele is inadequate quantity and reliability of the water source. The problem of the water source is to fetch water, in one kebele, the household takes 80 minutes to fetch water, the distance from home to public tap is 30 minutes, and in the other kebele, the distance from home to public tap is 46 minutes. 64.5% of the household did not satisfy with the existing water supply. The survey result shows a average family size in the study area is 3.88 persons. The average water consumption of the household is also 5.2 jerrican per household per day. The average monthly income of the household is 376 Birr. From Bivariate probit model, the variables that determine the willingness of the household for clean drinking water are: age, level of education, household size, total time to fetch water from the source, the household location, existing water supply, the reliability of existing water supply, the respondent's knowledge about the existing water supply, the respondent's status and initial willingness to pay for clean drinking water. The variables gender, age, level of education, household size, total time to fetch water from the source, the household location, existing water supply, the reliability of existing water supply, the respondent's knowledge about the existing water supply, the respondent's status and initial willingness to pay for clean drinking water are significant. The variable gender, age, level of education, household size, total time to fetch water from the source, the household location, existing water supply, the reliability of existing water supply, the respondent's knowledge about the existing water supply, the respondent's status and initial willingness to pay for clean drinking water are not significant. The variable location or residence is not significant, that there is no significant difference in willingness to pay for improved water supply between rural and urban. The other finding from the survey is that the willingness to pay for improved water supply of the household is 0.60 Birr per person per month. This amount might not be sufficient for some low income household in the study area. Therefore, it is recommended that when the lower tariff is set and the tariff for public tap user should be higher than the other. In addition, public tap should be constructed in all kebeles of the study area.

household from the public tap to reduce the time waiting time at
tap

CHAPTER ONE

1.0. INTRODUCTION

1.1. Background

The future of life and civilization on earth depends on water. which life and development especially fresh water is a finite and very essential to sustain life, development and not only limited but unevenly distributed around the world scarce (Parkra). 2012. The amount of water available in the world is roughly constant over continuously growing and reached about the 7th US ability supply of the water is only 3% of this is available and only one percent of the world fresh water readily available (Rogers and Bhatia. A. Huber, ; 1998, De Silva, & Bhunia & 2002) is also considered as economic and social goods. Water is a pure public good because it is excludable at low cost one individual reduces the availability for others. Water as a resource assigned on water is important to meet basic water needs. If the government cover the economic cost, this doesn't work. If the government property right, it will intervene to protect the interest of the weakest. But since the price of water is not allowed to rise, recovery because the water tariff for domestic use and rising water economic efficiency and environmental sustainability (Rogers et al. 2012)

Water is fundamental for human-being and a public good as social is also crucial for an achievement of development objectives adequate nutrition poverty alleviation, gender equality and education. The absence of clean and source the least developed country aggravate poverty especially on they spend more time in fetching water from accessible improved water create inequality such as gap between rural and urban collection in most case woman and children walk a long distance

exclusion of the poor from water services and social dignity. Water is social (Abgessa, 1998; UNICEF, 2015; WFP, 2015). The other feature of water is it becomes a conflict around the world especially in the Middle East and Asia. In these areas there is a big conflict in the use of water for power stream and for irrigation in upper Nile basin. There is a need to have access to safe and sufficient water as a human right and the Government provide a basic water supply for its people. Water for everyone accessibility (safe physically reach, affordable and adequate quality water for personal, or domestic use) must be sufficient and continuous for (Saidou, Crasborn & Neme, 2004).

Even if inequality persists and the progress was uneven, there is progress in the world, in the improvement of the distribution of safe drinking water due to global mobilization and commitment (UN, 2015). In 1990, 76% of the world population had access to safe drinking water. By 2015, the number of people without access to safe drinking water has decreased to 159 million people. In Ethiopia, most people do not have access to safe drinking water. The millennium development goal target is to halve the proportion of the population without sustainable access to safe drinking water. In 1990, the clean water supply of Ethiopia was 84% in urban areas and 13% in rural areas. In 2015, safe drinking water increased to 90% in urban areas and 47% in rural areas. Out of the total population in 1990 only 13% have had an access to safe drinking water. This number raised to 57% in 2015. At the same time, the number of people who use surface water reduced from 18% to 15%. The problem of safe drinking water is still a serious problem in Ethiopia, especially rural areas. In the rural areas, the serious drinking water problem is the long distance per day to fetch water. The distance is reaching 10 to 20 km per day.

According to the World Bank, the Government of Ethiopia, the Regional Government of Amhara, from the ADB a total of 100,658,017 Birr, from the ADB a total of 100,658,017 Birr, the woreda people as contributions of 9,414,100 Birr.

The past eight years a total of 223,344,874 Birr in the water sector only to improve the access to water for the people. In order to change the water supply situation 50% of the people have drinks for a clean Finance and economics office. The contribution of the people development water project is that the household in the study area contribute to the water service. The woreda administration also subsidized up to 500,000 Birr for water to the people. Because the revenue collected from the service is less than the cost of the service.

Regarding the theoretical framework, it indicates that individuals have a preference for public good they are willing to pay. For example, in pathogen drinking water might reduce illness and the amount spent in health care. E. Haab, Timothy C & McGowan (2002) empirical study people in this region are willing to pay. Especially drinking water is a problem of inadequate quantity of water and the quality of the water. According to Bayalneh, & Urge (2012), Beza Mengesha, Gidey Kidu, & Zeleke (2015) the amount of water consumed to fetch water, household education, current level of satisfaction and water quality have a positive effect on willingness to pay for improved water.

1.2. Statement of the problem

A daily struggle for clean drinking water is a bad burden of poverty, women and girls fetching water over long distances. About 40% of the area with moderate to high water stress. Globally 663 million people are drinking water from unimproved source. The majority of them live in sub-Saharan Africa almost half of all people in the world live in sub-Saharan Africa (UNWWAP, 2015). Ethiopia as part of the sub-Saharan Africa is facing serious water problem. According to Amhara regional water bureau, the accessibility of drinking water in the region is 65.8% in rural and 65.2% only have access to improved water. The Amhara region is also facing several challenges that

limit economic growth and threaten the livelihoods of its people. In this situation, 7.4% of the people have not got access to improved water. Due to this, the residence forced to retreat to the street for pay very high water prices to informal water vendors in order to obtain clean water for all people. This is impossible and hence they are compelled to use unprotected spring and surface water. Consequently, the community suffers from diarrhea and other debilitating diseases which lead to loss of time for educational and employment activities.

Although the government has tried to alleviate the persistent water problem, many problems still need the attention of the government. The low integrated water tariff is contributing the lion share to the financial burden on poor people and hampers the expansion of piped water supply. The problem of water utility is increasing because of the high cost of clean drinking water and the inappropriate water tariff set by the government without any prior knowledge about the water production cost. No study about the willingness of the society contributes for the water. Because the existing water project put pressure on the government unable to expand water supply to the household facing water scarcity. Since water service office cannot fully cover the cost of water for households, the woreda administration forced to subsidize the water. The sale of water is too small to cover the cost. This situation encourages the private water vendors to accumulate the water, creates the scarcity of water to the poor. The price paid for water service office is 0.17 cents per liter, while the price paid to private water vendors is 0.25 cents per liter. Because of the high price and the dominance of individuals who have command over the private water supply, the government's motive of the low tariff is to benefit the poor. Therefore, even if they paid a higher price, the individuals are willing to pay for clean drinking water higher than the price paid to private water vendors.

Although research conducted via utility bills on water there is a gap in setting previous research by set the bid based on the optimal engineering estimate, it is difficult to set appropriate bid with a few rates of different Geographic locations and the research here uses a small size. For example, (Carter & Whittington 2010) uses 18 samples for three schemes each namely spring on spot water supply, protected spring water hand pump water supply and protected spring water supply. They didn't explain the sample used to pretest. The price of water is a rough estimate, but the government should be based on engineering estimate. The government is concerned about the consequence of rising price, people might stop paying or people might not use the use of pipe water, if the price is too high (Naegele & Whittington 2010). Water as a social good, willingness and affordability of the social good are important considerations. Therefore, in this study we use engineering estimation of the price to see the willingness of the household, based on cost recovery. Initial bid set based on maintenance and operation cost plus fifty percent based on maintenance and operation cost is a conservative estimate of the recovery.

The motivation of this study is to help the water utility in pricing of improved drinking water. Setting the tariff depends on the household and at the minimum with the objective of universal coverage. This can be done in a way that will ensure universal coverage and operation project, for future investment in water improvement program project to increase the coverage.

1.3. Objective

1.3.1. The general objective

The general objective of this study is to examine household water supply: and the determinant factors before the decision in

1.3. The specific objectives

The specific objectives of this study are

- To estimate the household daily water demand function and
- To calculate the total benefit or total economic value of the WTP responses
- To assess the WTP characteristics of both rural and urban households
- Identify the factors that influence the willingness to pay for improved water service in the study area.

1.4. Research question

- Is the tariff estimated according to the law of demand and water law?
- What determines willingness to pay for improved water service?
- Is there any significant difference in willingness to pay for clean drinking water between rural and urban areas?
- Does the total benefit of the water drawn from the WTP cover the cost of the water service?

1.5. Significance of the study

There are few studies that have been conducted in the region to estimate the willingness to pay for improved water service. According to the water policy of Ethiopia and the region, water tariffs should not be uniform throughout the region but should be set according to the local conditions. This makes the study very important for decision makers to know the willingness to pay for improved water service. The study will help to raise the level of revenue collected and make the water service cost both operational and maintenance. The study will also help in the determination of tariffs for water and sewer services policy of the country, in urban areas. The study will also contribute to the knowledge of the water utility in the region.

1.6. Scope and limitation

This study is limited to the analysis of the demand side at household level. Secondary data on households at a given point in time is used. The study also includes public studies dealing with improved water supply services by household. Since the study is in a developing country, the study only focused the willingness of the household to pay for production and operation cost. Because when water is available, the household incur the operation cost, so can this the household willingness to pay for maintenance cost only and this is not included in this study.

1.7. Organization of the paper

This proposal is divided into five chapters. Chapter one contains background information, statement of the problem, objectives of the study, research methodology and limitation. Chapter two is the review of the theoretical framework and empirical literature on CVM and willingness to pay. Chapter three discusses research methodology. Chapter four is descriptive and econometric analysis and chapter five is conclusion and recommendation.

CHAPTER TWO

2. LITERATURE REVIEW

2.1. THEORETICAL FRAMEWORK

2.1. Theory of market valuation

For market goods, welfare effect due to changes in price is defined as the area under the demand curve and above the price. For non-market goods, welfare effect due to changes in quality is defined under the area of marginal willingness to pay curve for the good. This area exists for public goods and environmental goods. This cannot be directly estimated from market transactions. Other methods (Bishop & Freeman, 1996)

2.1.1.1 Components of value of environmental resources

Economists classify the total economic value of the environment into use value and non-use value. The use value of the environmental resource can be further classified into direct use value and indirect use value. While the direct use value is the value that a consumer attaches to the use of an environmental resource or the intangible benefit obtained from environmental goods. Non-use value also divided into existence value and option value (Bishop & Freeman, 1996).

2.1.1.2 Environmental valuation techniques

There are two techniques demand and value of marginal willingness to pay.

1. Revealed preference

2. Stated preference

The stated preference and revealed preferences are the most studied methods for environmental valuation. Revealed preference is the approach that indirectly measures the value that people place on it, by observing their choices in the market. Travel cost method can help to value recreational water resources. It is based on how much the visitor spent in getting to the site to consume the resource.

willingness of the visitor. Hedonic prices are a measure of the marginal willingness to pay for a change in the quality of a good or service. This method is used to estimate the effect of water amenity on the price of a house (Hanushek & Lewis, 2016).

Stated preference is the approach that directly values the environmental goods using contingent valuation methods. This method asks people to state their preference for a hypothetical scenario regarding both the use and non-use of a service. The most important advantage of the stated preference method is that it allows people to value the environmental goods that do not have a market price. The disadvantage of the stated preference approach is that it is subject to hypothetical bias (Hanushek & Roach, 2013; Fisher). 1999

2.1.1.3 Contingent valuation

The contingent valuation method (CVM) gets around the problem of valuing environmental goods by analyzing responses to hypothetical valuation questions. Contingent valuation can assist in the estimation of the value of environmental goods (Dunford, 2010) and

2.1.1.4. Contingent valuation and related biases in CVM

The steps involved in applying the CVM are as follows:

- Creating a survey instrument for the elicitation of WTP/WTA. This is a breakdown of the related components of the hypothetical scenario, including the characteristics of the good and the means of payment and compensation.
- Using the survey instrument with a sample of the population of interest.
- Analyzing the responses from the survey. This involves several components: Using the sample data to estimate the average WTP/WTA for the population of interest; using the survey data to judge the accuracy of the estimate.
- Computing the WTP/WTA for the population of interest
- Conducting sensitivity analysis (Pierman, 2003)

The major concern in the use of the CV method is a potential for survey response biased answer. There are five types of potential bias that affect the results:

1. Strategic bias
2. Information bias
3. Starting point bias
4. Hypothetical bias
5. The observed discrepancy between actual pay and willingness to pay

Strategic bias arises when respondents provide answers to influence the final result. Information bias arises when respondents lack experience or knowledge about the goods being valued. Starting point bias occurs when respondents are asked to answer from a range of possibilities; if the range is not properly defined it will affect the results. Hypothetical bias occurs when respondents are confronted by an artificial transaction and they choose to avoid it. In these cases, respondents report a much higher value for willingness to pay for environmental improvements (Tore & Lewis, 2011).⁶

2.1.1.5. The random utility model

The basic model for analyzing dichotomous CV response is the random utility model. It assumes that the utility of an option is a function of its characteristics and a random component. The random component represents the error term, which arises from the researcher's inability to observe all utility components. Under the assumption of the structure of utility, the random utility model can be used to estimate preference parameters based on individual choice of the water improvement and the status quo. Utility increases from improved water quality, and an individual will be willing to pay if the utility from improved water quality exceeds the utility from status quo based on the price of the good, the income, and socio-economic characteristics (Crompton et al., 2008).

According to G. Haab and K. E. McConnell (2002), the random utility model and the willingness to pay model are the same in the case of dichotomous choice.

in the case of multiple choice contingent valuation analysis or choice model. random willingness to pay and linear random utility model produce and welfare estimate. It is possible to estimate willingness to pay and mean utility function.

2.1.1.6. Welfare measure of environmental goods

A basic choice to be made in the contingent valuation method is to measure between compensating variation (CV) and equivalent variation (EV) measure. The level of utility as a point of reference. Depending on the project under consideration, compensating variation and equivalent variation are used. Asking the individual about willingness to pay and willingness to accept questions. Asking the individual about willingness to preserve the environmental quality in its present state is a measure of equivalent variation. Asking the individual about willingness to pay for environmental improvement for future use is the measure of equivalent variation. (Kreuter, 1990)

The money welfare measure can be reported in two equally valid ways:

1. Compensating variation versus equivalent variation
2. Willingness to pay and willingness to accept

Table 2: The Relationships among CV, EV, WTP and WTA

	Compensating Variation	Equivalent Variation
Utility Increase	WTP	WTA
Utility Decrease	WTA	WTP

Willingness to pay is the maximum amount of income a person would be willing to pay for an improvement in environmental good such as water. Willingness to pay is the maximum amount of income a person will accept to forgo an improvement in environmental good (Timothy O'Rourke & Kenneth E. McConnell), 2002

From the abovementioned, deciding to use compensating variation pay to the study underway. It is possible to ask the household willingness to pay for the improvement of drinking water.

2.1. Economic theory on water pricing

The Economic theory suggested that correct pricing of private and public goods is essential for efficiency. Conventional wisdom believed that the rising price of water help to extend the quantity of water price help to extend the quantity of water currently not served and those individuals forced to purchase water at a higher price. On the other hand, it also helps to sustain a renewable resource because the price reflects the cost of the resource, the resource will be used more efficiently (Rogers & Pettit), 2002

The current administration of water resources is inefficient not because of low price. The efficient pricing of water requires the user's marginal user cost is equal to marginal benefit, rather than a user's marginal benefit is equal to marginal cost (Tietenberg & Lewis), 2016

Water as an economic good, two policy issues needed to be answered depending on the property right assigned to it: whether it is owned by the individual or government. In the form of public goods. How to implement price policy? How to implement price policy in the case of private ownership water price would be charged, but in the case of public ownership this doesn't work. If the government controls the property right, it can protect externality by imposing a tax on the weakest users. But in the case of private ownership, the price of water is not allowed to rise (Rogers & Pettit), 2002

2.1. Empirical evidence

2.1.3.1 Water related empirical studies

The research conducted in Nigeria state of Osun to determine what are Willingness to Pay for Improved Water Supply by using binary the social, economic variable such as those pay the household with the study. The results showed that respondents percentage of willing to pay for improved water supply and the willingness to improved source are statistically significant. Education, marital status, household size and household expenditure do not significantly improved water supply (Adegun & Titus, 2009)

The study on willingness to pay for portable water in the Accra area Ghana by using ordered probit, identified the socio-economic factors that influence household for portable drinking water. The study found that the factors that significantly influence willingness to pay for improved water supply are: Monthly Income, Time spent in fetching water from current source, Household size, Stay in the Area, Initial Bid, Sex of respondent, Education level of current water supplied, Reliability of existing water supply, Marital status of respondent and Marital status of respondent. Monthly Income, Time spent in fetching water from current source, Education level of respondent, Secondary and Tertiary Education, Perceived quality of water supplied, Sanitation facility of respondent and Marital status significantly influence willingness to pay for improved water supply (Toure & Betchwa & Darkwah), 2015

The study conducted in Ramallah Governorate, Palestine to determine the total economic value of domestic water service, income, the consumption and the use of water filters have significant positive impact. Similar to other research findings, income has a significant positive impact on water consumption. Other research findings age has a significant positive impact on water consumption (Robert Holländer), 2010

Contradicting to findings of research conducted in Emmuhaya, willingness to pay for improved water supply by using logistic regression are times significant effect on WTP but both variables have a significant effect on other research. On the other hand, the effect has a significant negative effect is also insignificant (Amundson, Weirich, & Kironchi, 2013)

In the study conducted on residential demand water price, income, household composition and other variables (Amundson, Weirich, & Mart1-Epizneira,). 2003. In the developing country, the main determinant of water function is water price, water collection cost, quality of water and education (Naruges & Whittington, 2010)

Water as economic good two policy issue needed to be answered: property right assignment and whether it is owned by the state or government in the form of public goods. 1. How to improve water price? In the case of private ownership water price is not controlled but in public, it doesn't work. If the government controls the property to protect externality by imposing a tax to subsidize the weakest. In the case, the price of water is not allowed to rise (Rogers et al., 1998)

In the study conducted on residential water demand water price, income, household composition and other variables (Amundson et al., 2003)

In the developing country, the main determinant of water demand is water price, cost, quality of water service, income (Naruges & Whittington, 2010)

The determinant of water price is water; income and education (Grameiwal, Haan, Debertin, & Frany, 1976). The above literature water demand water price, income, family size and composition, water collection and education of the most important

2.1.3.2 Water related CVM studies in Ethiopia

According to the case study by ~~Nulye~~ ~~per~~ ~~for~~ ~~Ente~~ ~~do~~ ~~pin~~ ~~a~~ the researchers identified the determinants of willingness to pay for improved water services as income, marital status, education level, household size, gender, water, distance from the source of the water, daily water expenditure, open for culture, years spent in the town, affordability, source, occupation, change in water source and initial bid all the age of the household and current level of satisfaction have been identified by the researchers significantly affect the willingness to pay for improved water services other than marital status and household size (Mezgebo & Ewnetu, 2015)

Similar to Mezgebo & Ewnetu (2015) the study conducted in Ethiopia on willingness to pay for improved rural water provision by using household income to fetch water, household income/family income, sex, education and household size had a positive effect on household willingness to pay for improved water services. Respondent gender had a significant negative effect on willingness to pay for improved water services (Bosgate & Urgessa). 2012

2.1.3.3 Empirical evidence on water pricing

Poor people in urban areas pay more for water according to the study by Onitsha, Nigeria on water vending and willingness to pay the price of water. The study found that the water vendors are responsible for over 95% of the water sales in the urban area. In the water sector covered by no water tanks, only 8000 households in Onitsha have a connection to the public water supply system and the majority of the households use water vending prices (Watt & Tonset al., 1991)

According to Ethiopian water policy, water price should not be set arbitrarily and it should be set according to the circumstance of the project. A precise study should be conducted before setting the price, but in the absence of a precise study, the price should be set or any decision to be made, but in this case, no study was conducted and simply set the price without any justification. It is recommended that the price be set based on using a principle of

the society. Regarding the water tariff, the rate is based on the objective of operating cost and maintenance cost coverage. It should be set based on full cost recovery (UNWATER 2004)

2.1. Existing water supply in the study area

The town has water supply service office. The water is supplied and administrated by this office. As per the information obtained from the supply service, the town had been able to get piped water supply through Menso River. The source for the existing water is located about 4km from the existing service connection in the town. The currently serving system operates by pumping water from the river with a production capacity of about 4.88 m³/s through 375 concrete service reservoir. The existing water supply system consists of 18 public fountains, 75m³ circular sand storage tank, and 100m³ service Reservoir. According to the information from the town water supply service office, the amount of water during dry season. As the water source for the installed pump is working for only 20 hours per day; this reservoirs very small.

2.1. Existing water tariff of the study area

The water tariff currently used by the water utility office was set as a fixed amount of the town. The current water tariff is set at 25 cents per 25 liters. The discussion held between the water supply service committee and the council. The data taken from the water committee indicates that the current water tap and 25 cents per 25 liters or one jerrican for public taps.

2.1.6 Affordability of water price

The affordability index in developing countries is low because of high disposable income. They spent only around 1.1% of their income on water. The average household spends 35% of their disposable income. But in developing countries, the average is from 5% of their income (Smeets 2009). The region water tariff is affordable.

index would not be greater than 5% if the tariff is often assessed as a percentage share of monthly water expenditure of the household.

CHAPTER THREE

3. RESEARCH METHODOLOGY

3.1. Description of the Study Area

Berehisa is one of the woredas which found in Shoa zone of Amhara regional state Ethiopia. Berehisa is bordered on the South by Kesem River, on the west by Shenkwora woreda, on the east by Mayida, on the north by Agwira woreda and on the east by Afanjo state. Geographically, it is located 1640m above sea level at the longitude 37°07' East and 10°06' 02" North respectively. Major town Meheba is also one of the historical places by the battle they fought between the Shoa Nobels to resist Emperor Tewodros II by General Abnigida on November 1855.

Based on the 2007 census conducted by CSA of Ethiopia, the population of 42,546 of this area, 20,950 are men and 21,596 are women. With the area of 792.44 km², the population density is 54 persons per km², which is less than that of the zonal average of 115.3 persons per km². 79.62% of the population are practicing Ethiopia Orthodox Christianity and 20.38% are Muslim.

Figure: The map of Berehisa woreda

3.2. Definition of the explanatory variable and measurement

WC: The amount of water quantity consumed by the household increase, it increases the water expenditure and to pay more. So, it has negative expected sign and measured in number.

SX: The sex of the household head. Women would express more preference for improved water services and would be more willing to pay for them. Women are often around the house with a higher burden of fetching water. Sex is specified as a dummy variable with expected negative sign due to the reasons mentioned.

AG: Age of the household head. Older people, who are supplied with water at a lower price, might be reluctant to pay for improvement. It is expected to have a negative sign and measured in number.

EDUC: The education level of the household head. It is a dummy variable with four categories: illiterate and 0 otherwise, EDUC2 is a dummy variable take the value 1 if the level of education is from 8-11 grade, 0 otherwise, EDUC3 take the value 1 if the level of education is 12-14 grade, 0 otherwise and EDUC4 take the value 1 if the level of education is 15 and above, 0 otherwise. It will expect a positive relationship between the level of education and the willingness to pay for improvement of the water quality and they are willing to pay.

CLFY: Children less than 15 years old. Households with children less than 15 years old are expected to have higher water consumption. The presence of children in the household increases the daily water consumption. The increase in water consumption in the household negatively. Therefore, the expected sign is negative.

HFS: the household size. There are two different views regarding the effect of household size on the willingness to pay. Some said it has positive and another said it has negative. In this study, the expected sign would be positive because a large household with large family size is expected to have a higher willingness to pay for improved water services. It is difficult to satisfy daily water demand from a very long distance.

LSE: Level of satisfaction with the existing water service, it is a dummy variable taking the value 1 if the household is satisfied and 0 otherwise. Willingness to pay is expected to have a negative relationship.

RES: reliability of the existing source is the dummy variable taking the value 1 if the existing water source is reliable and 0 otherwise. If the existing water source is not reliable and if the new water source is reliable the willingness to pay will have a negative relationship between the two variables.

DSW: distance from the source of the water in kilometers. As distance increases the willingness to pay is also expected to increase for water. There is a positive relationship between distance and willingness to pay.

TTTFW: In the area where there is inadequate water supply, people spend more time fetching water; the opportunity cost of time is very high. Therefore, an improvement in the productive purpose of providing improved and adequate water supply will reduce the time taken to fetch water. Therefore, the expected sign of time taken to fetch water is negative. The unit of measurement is minutes.

INC: Monthly income of the household, it is a continuous variable. The higher the income and the income of other members of the family. The higher the income, there is a positive relationship between income and quantity demanded. Therefore, improved income supports this intuition that income and quantity demanded are normal goods. As a result, a positive sign is expected on the variables of income.

RS: the residence of the household is a dummy variable taking the value 1 if the household is in an urban area and 0 if it is in a rural area. Due to the problem of clean drinking water may be more assigned to the urban area because the rural area is more suffering from the lack of improved water supply.

QLTY: Respondent's perceived level of quality of the existing supply. It is a dummy variable taking the value 1 if the respondent perceives a good quality and 0 otherwise. A priori, if households perceive a good quality then there will be a positive relationship between the improved system and vice versa. A dummy variable will be used to capture how will the respondent perceive high quality and zero otherwise.

RYSR Respondents years of stay in the area. It is hypothesized that in a particular area, the more they would be willing to pay for the water, the more they will know about the benefits. In addition, there will be a positive relationship between the years of stay and the willingness to pay. A positive relationship is thus expected.

MRG Respondents Marital Status. This is a dummy variable taking the value 1 if married; 0 otherwise. It is expected to have a negative sign since married respondents are expected to consume more water. As the consumption of water affects their willingness negatively.

IB: Initial bid. This is done whether to see if the respondent is willing to pay the bid.

Table 2: - Summary of variable specification

Variab	Expected s	Definition and coding of variable
WC	-	The amount of water consumed in litres per day
INC	+	Income of the household in Birr
AG	-	The age of the respondent
HSX	-	The sex of the respondent 1 if male and 0, if female
HFS	+	The size of the family
EDUC	+	household years of schooling or the maximum level of education achieved
EDUC_	-	the maximum level of education the household achieved 1, otherwise 0
EDUC_	+	the maximum level of education the household achieved 1, otherwise 0
EDUC_	+	the maximum level of education the household achieved 1, otherwise 0
EDUC_	+	the maximum level of education the household achieved 1, otherwise 0
DFSWK	+	Distance of the household from the water source in kilometers
DFSWM	+	Distance of the household from the water source in meters
WTAPT	+	waiting time to obtain water in minutes
RES	-	The reliability of existing water source
LSES	-	Level of satisfaction on existing water source
RS	+/	Location/residence of the household 1, if urban and 0, if rural
RLGN	+/	the religion of the respondent, 1, if orthodox and 0, if other
MRG	-	the marital status of the household, 1, if married and 0, if otherwise
QLTY	-	Perception about water quality, 10, if good and 0, if otherwise
BID1	-	Higher bid affect willingness to pay negative

3.3. Survey design

3.3.1 Data source and type

A cross-sectional primary data was collected for the time period of 2016/17. The necessary information and demographic characteristics such as income, age, sex, family size, education, supply situation level of satisfaction from the source, reliability of water source and willingness to contribute questionnaire from a CVM survey from selected kebeles were used. Secondary data was also obtained from water service office and the economic development office reports to support the study.

3.3.2 Sampling design and procedure

In this study only those kebeles which have the same system of provision included. Those operating maintenance or the kebele which use hand pump and the production cost of water. The rural kebele included in this study were Solomoni and Woss. Only two sample kebeles one from town and one from rural. The above are one rural kebele by simple random sampling. As far as the urban take Demeko the selected kebele by using simple random sampling selected a sample by using a simple random sampling of the population of 2232 household s i.e. 1321 from Aur and 911 (Kothari,) 2004 is a sample size

$$n = \frac{z^2 * p * q * N}{e^2 * (N - 1) + z^2 * p}$$

$$n = \frac{1.96 * 0.47 * 0.53 * 2232}{0.05^2 * (2232 - 1) + 1.96^2 * 0.47 * 0.53}$$

$$n = \frac{4543.563275}{12.82444256}$$

$$n = 354.2893388$$

$$n \gg 35$$

$$n_0 = 355 + 355 * 0$$

$$n_0 = 408$$

$$n_1 = 408 * 0.594$$

$$n_2 = 408 * 0.406$$

Samples of 355 households were selected from the two strata i.e. urban and rural. The response rate of the questionnaire was 85% and in some cases some of the interviewees might have been missed at the interview. We drew a total sample of 408. The sample distribution between urban and rural was 61% and 39% respectively depending on the proportional system based on population distribution. An interview was used to collect the data by using CVM questionnaire. The response rate of the questionnaire was 94% because we use a face to face interview to answer the questionnaire.

3.3.3. Questionnaires design and elicitation format

Contingent valuation method studies have employed four primary question formats, simply ask the participants for his or her maximum willingness to pay for an environmental improvement. In a single value method, a single value that can either be accepted or rejected. Several values are presented on a card, sometimes shown to participants, who are asked if any of the values is acceptable. In a double-bounded dichotomous choice method, participants receive values sequentially either in ascending or descending order. A value is accepted or rejected. But in this study we only use double bounded dichotomous choice method. First the household was asked about his or her willingness to pay for a question was asked whether or not they would pay for the improvement. Then a second question was asked about their maximum willingness to pay for the improvement. (Daly et al., 2010)

The survey questionnaire design

1. In the first survey using the question related to household water as the level of satisfaction of the current water supply, distribution and the reliability of the existing water supply.
2. In the second relevant hypothetical scenario was prepared and proposed water supply in the way with a grid survey. To reduce the potential bias related to bias, a minimum of 10% is to reduce bias and hypothetical bias we need to take some measures in discussing and determining the initial bid price that can be used in a dichotomous question. A benefit of a closed-ended question is a high response rate and effective information provision, double-bounded with a predetermined price that helps to reduce outlier and payment willingness to pay of the respondent. A closed-ended question format is a single-bounded dichotomous choice and a double-bounded dichotomous choice. A single-bounded dichotomous choice was used to elicit the willingness to pay of the household. In the case of a single-bounded dichotomous choice was asked a question about willingness to pay a single value that can either be accepted or rejected. In the case of a double-bounded dichotomous choice question the household was asked about his/her willingness to accept or reject the initial bid. If he/she accepted the initial bid he/she asked a higher amount. And if he/she rejected the bid he/she asked a lower amount. A double-bounded question will ask about the maximum willingness to pay for improved water.
3. In the third the socioeconomic and demographic characteristics of the household as income, age, sex, education and the entire relevant variables.

3.3.4 Bid design

In bid design we divided the households into three categories. The first category is the households used water from yard connection the bid is set based on the operation and maintenance cost of the yard connection. The second category is the households in urban kebele, this bid is set based on the operation and maintenance cost plus some investment cost less than the yard connection.

those household used water public tap in their bid is based on the objective of only maintenance and coverage. The fourth category household use private water from yard connection, if finished based on the full economic cost coverage. Because they paid a for clean drinking water, they would like to belong to another category. The last category household used water from tap, currently they paid same price of yard connection user, but we set the bid in connection user and water purchase as a standardization principle.

3.3.5. The field procedure

The questionnaire was translated to Amharic and six enumerators data were collected from March and April 2009. The path of data collection.

3.4. Data analysis

This study used descriptive and econometric model for the analysis. Descriptive statistics mean, percent and median analyze the willingness to pay and economic characteristics of the respondent.

3.4.1. Econometric model

Two econometric models bivariate probit and double bounded dichotomous choice model depending elicitation question. The double bounded dichotomous model was used to determine the tariff. The Bivariate probit model was used to identify determine to pay for improved water supply in Berehet woreda.

The economic model applied to obtain the process of benefit estimation begins with the desired measurement for an individual: the equivalent variation compensates for changes in the quantity or quality of the preference function for an individual.

Let $U_i(X, W)$

$u_0 = V(p_i, Y)$ The individual preference function

$X = (x_1, \dots, x_n)$ the vector of private goods

$W = (w_1, \dots, w_m)$ the vector of public goods

Individual x_i chooses much water to draw from a tap, the capability of water

X- Available at price p_i which may or may not be determined

The individual maximizes utility subject to his income Y . The indirect

$V(P, W, Y)$ is given by $\text{Max}_X (X, W) / P$

The minimum expenditure function is equal to the indirect utility function

$m(P, W, u) = \text{Min}_X P \cdot X(u, W)$

The derivative of an expenditure function with respect to price constant demand curve. The derivative of the ratio of the derivatives of the with respect to price and Marshallian demand curve.

On the basis of demand function, the indirect utility function defined

$X_i(P, W, u) = \partial_{p_i} V(P, W, u)$ Marshallian demand curve

$v_i(P, W, u) = \partial_{w_i} U(x(P, W, u))$ the indirect utility function

$u(X, W)$ is increasing in W .

$m(P, W, u)$ is decreasing and convex in W and

$v(P, W, u)$ is increasing in W .

The expenditure and the indirect utility function can be used for welfare estimation. Contingent valuation methods can be viewed as the
 $u_j^0 = u(y_j, z_j^0, \epsilon_j)$ (2) Where u indirect utility response
 error term.

Y_j the respondent discretionary income the determinant of utility
 Z_j an m dimensional vector of household characteristics

$$u_j^0 = u(y_j, z_j^0, \epsilon_j) \dots \dots \dots$$

$$u_j^1 = u(y_j - W_j T_j P_j, z_j^1, \epsilon_j) \dots \dots \dots$$

Quality indicator q^0 to change from q

The Utility has also change, to 1 if from 0 to 1 indicate the presence of program and zero without the program.

In this case willingness to pay is the amount of income the individual is indifferent between the original state income y and environment q^0 , and improvement q^1 and income $y + W$ to improve water quality.

Based on their response j answer yes to a required payment with the CV program, net of the required payment, exceed utility of

$$u(y_j, z_j^1, \epsilon_j) > u_j^0 = u(y_j, z_j^0, \epsilon_j) \dots \dots \dots$$
 Improvement in quantity or quality.

The measure of compensation for improvement in environmental goods is defined by

$CV_j = u(y_j - W_j T_j P_j, z_j^1, \epsilon_j) = u_j^0 = u(y_j, z_j^0, \epsilon_j)$ Compensating variation, the amount of money to pay collected from individual j willingness to pay is a reduction of income to be equivalent to improvement in environmental goods or the price paid for improvement in environmental goods.

The probability of a yes response is the probability that the respondent chooses the proposed scenario, u_j over v_j in the choice set S_j . For respondent j , the probability

$$Pr(y_j = 1) = P(u_j(x_j, p_j, \theta_j) > v_j(x_j, p_j, \theta_j))$$

Specify the utility function in additively separable between preferences

$$u_j(y_j, x_j) = v_j(y_j, x_j) + \theta_j \cdot x_j \quad (7)$$

With additive specific taste, the probability of a yes response by respondent j is

$$Pr(y_j = 1) = P(u_j(x_j, p_j, \theta_j) > v_j(x_j, p_j, \theta_j)) \quad (8)$$

The random component in a final utility is separable and we can write $\theta_j = \theta_j - \theta_{j0}$ as a single term.

3.4.2 Conceptual framework

Depending on the framework specified, individual utility is a function of the functional formula of this study is

$$U_j = U_j(w, X) \quad \text{Max subject to } T$$

Where X = private good

P = price of private goods

T = water tariff

w = water quantity consumed by households

y = income

Assume x and p does not change the demand function for w is

$$w_j = f(T, y_j, Z) \quad \text{where } Z = \text{other economic variables}$$

When we rewrite the indirect demand function in terms of tariff

$T_0 = 1 (W; \dots)$ (21) Marginal benefit function of water

$T_0 = \dots$ (22)

3.4.3 Closed double bound dichotomous choice

This model is closed ended double bound dichotomous choice. It is used to estimate the willingness to pay for the purpose of increasing environmental quality. In the first question, the respondent is asked if he would pay some given amount of money for an increase in environmental quality. If the answer is 'yes', a second question is asked to determine the maximum amount the respondent is willing to pay. The model fitted can be logit or probit depending on the distribution of the error term. The coefficient estimates are asymptotically more efficient than from single bound model. In addition, the double bound dichotomous choice model has a narrower confidence interval as compared to single bound one. It is used instead of the single bound model when the respondent is asked to pay for an increase in environmental quality.

Double bounded model increases efficiency in the way it asks questions. It gives the fitted function more observations. The model can yield a clear willingness to pay. Even if the WTP is not completely known, a response increase the efficiency gain, by further narrowing the distribution where the respondent's WTP lies. (Connell, 2002)

This model is a complex analysis, because the respondent is asked two consecutive questions. In this case, with two variables, the response can be (yes, no) or (yes, yes) and (no, no) or (no, yes). (Mama, Radam, Ghani, & Fui, 2013)

In double bounded dichotomous choice, the household is asked a question depending on his/her initial response. Suppose the household is asked a question given initial price p . The follow-up question will be some lower price p' if the household answered 'yes' to the first question, and a higher price p'' if the household answered 'no'. (Freeman III, Herriges, & Kling, 2014)

In the case of the double format, the response probability model extension of the probability the WTP distribution

And an equivalent representation of response probability in terms of the RUM utility function is

$$P(y_i = s) = \frac{1}{1 + \exp(-\beta(V_i - P_i))} \quad (23)$$

According to Verbeek .M (2004), a person's willingness to pay is a latent variable with personal characteristics

$$WTP_i = \beta_0 + \beta_1 P_i + \beta_2 V_i + \epsilon_i \quad (24)$$

$$WTP_i = \beta_0 + \beta_1 P_i + \beta_2 V_i + \epsilon_i$$

Where ϵ_i is unobserved error term

$$P(y_i = s) = \frac{1}{1 + \exp(-\beta(V_i - P_i))} \quad (25)$$

$$P(y_i = s) = \frac{1}{1 + \exp(-\beta(V_i - P_i))} \quad (26)$$

$$P(y_i = s) = \frac{1}{1 + \exp(-\beta(V_i - P_i))} \quad (27)$$

$$P(y_i = s) = \frac{1}{1 + \exp(-\beta(V_i - P_i))} \quad (28)$$

Given the sample of the household where

P -Initial bid price

p^l -the lower bound

p^u the upper bound

-U upper limit and L lower limit

WTP is the bid utility function take the

$$\ln U(Y_i) = \alpha_0 + \beta_1 \ln(Y_i) + \beta_2 \phi^{YN} + \beta_3 p^{YN} + \beta_4 p^{NY} + \beta_5 p^{NN} + \beta_6 Z + \beta_7 \epsilon_i \dots \dots \dots 28$$

Where p^Y , p^{YN} , p^{NY} and p^N are binary valued indicator

Where p^Y , p^{YN} , p^{NY} and p^N are a binary valued indicator variable. This in

p^Y :- Take the value of one if the respondent accepts the initial bid otherwise.

p^{YN} :- Take the value of one if the respondent accepts the initial bid and zero otherwise.

p^{NY} :- Take the value of one if the respondent rejects the initial bid and zero otherwise.

p^N :- Take the value of one if the respondent rejects both the initial bid otherwise.

If we assume that the above setting corresponds to an ordered probit model. Because the bid amount is observed. The WTP has a clear interpretation of a person's willingness in Birr.

WTP is a function of

$$WTP = \alpha_0 + \beta_1 \ln(Y_i) + \beta_2 \phi^{YN} + \beta_3 p^{YN} + \beta_4 p^{NY} + \beta_5 p^{NN} + \beta_6 Z + \beta_7 \epsilon_i \dots \dots \dots 29$$

-Z vector of covariate parameters (Train & Daneseam, ; Blomann & Kanninen, Mao et al., 2013)

3.4.4 The Bivariate dichotomous choice model

The Bivariate model is the useful point of departure because in the estimation of two separate models, the lower and the upper bound

1. $P^L \leq W T_1 \leq P^U$ for the yes response
2. $P^L \leq W T_2 \leq P^U$ for the no response
3. $W T_1 \leq P^L$ for the yes response
4. $W T_2 \leq P^L$ for the no response

Econometric modeling of data generated by the model is based on the formula given by Haab and McConnell (2002), is

$$W T_{1j} = \delta_1 + \beta_j + \epsilon_{1j} \quad (30)$$

$$W T_{2j} = \delta_2 + \beta_j + \epsilon_{2j} \quad (31)$$

Where $W T_{1j}$ represent willingness to pay for the first response

$W T_{2j}$ represent willingness to pay for the second response

δ_1 and δ_2 are the mean for the first and the second response

To construct the likelihood function, the probability of observing sequence Yes/Yes, No/Yes and No/No should be derived. The probability of respondent's response to first bid yes and no is given by

$$P^L < W T_{1j} < P^U ; P^L < W T_{2j} < P^U$$

$$\delta = p(\delta_1 + \beta_j + \epsilon_{1j} > P^L ; \delta_2 + \beta_j + \epsilon_{2j} > P^L) \quad (32)$$

The probability of respondent's response to second bid no is given by

$$\Pr(\text{first bid no is } s) = \Pr(W_{T_1} > P_j, W_{T_2} < P_j)$$

$$\delta = p_1 \left(\frac{\partial m_1}{\partial P_j} + \frac{\partial e_1}{\partial P_j} \right) - p_2 \left(\frac{\partial m_2}{\partial P_j} + \frac{\partial e_2}{\partial P_j} \right) \quad \&\&. 33$$

The probability of respondent's response to first bid no is given by

$$\Pr(\text{no } s) = \Pr(W_{T_1} < P_j, W_{T_2} > P_j)$$

$$\delta = p_1 \left(\frac{\partial m_1}{\partial P_j} + \frac{\partial e_1}{\partial P_j} \right) - p_2 \left(\frac{\partial m_2}{\partial P_j} + \frac{\partial e_2}{\partial P_j} \right) \quad \&\&. 34$$

The probability of respondent's response to second bid no is given by

$$\Pr(\text{no } s) = \Pr(W_{T_1} < P_j, W_{T_2} < P_j)$$

$$\delta = p_1 \left(\frac{\partial m_1}{\partial P_j} + \frac{\partial e_1}{\partial P_j} \right) - p_2 \left(\frac{\partial m_2}{\partial P_j} + \frac{\partial e_2}{\partial P_j} \right) \quad \&\&. 35$$

$$L_j(\delta | P_j) = p_1 \left(\frac{\partial m_1}{\partial P_j} + \frac{\partial e_1}{\partial P_j} > P_j, \frac{\partial m_2}{\partial P_j} + \frac{\partial e_2}{\partial P_j} < P_j \right) * p_1 \left(\frac{\partial m_1}{\partial P_j} + \frac{\partial e_1}{\partial P_j} < P_j, \frac{\partial m_2}{\partial P_j} + \frac{\partial e_2}{\partial P_j} > P_j \right) + p_2 \left(\frac{\partial m_1}{\partial P_j} + \frac{\partial e_1}{\partial P_j} < P_j, \frac{\partial m_2}{\partial P_j} + \frac{\partial e_2}{\partial P_j} < P_j \right) \quad \&\&. 36$$

Where $Y_j = 1$ for response, 0 otherwise

$Y_j N_j = 1$ for response, 0 otherwise

$N_j Y_j = 1$ for response, 0 otherwise

$N_j N_j = 1$ for response, 0 otherwise

This formulation is called the bivariate choice discrete model. term with mean 0 and variance σ_1^2 and σ_2^2 and W_{T_1} and W_{T_2} have a Bivariate normal distribution with variance σ_1^2 and σ_2^2 and correlation coefficient

$$\rho = \sigma_{12} / \sqrt{\sigma_1^2 \sigma_2^2}$$

σ_{12} is the covariance between the WTP functions.

CHAPTER FOUR

4. RESULT AND DISCUSSION

In this chapter, analyzed and discussed the data from CVM survey descriptive and econometric analysis is as follows: the description of perception of the respondent on existing water problem, determine factors that expected to influence improvement in water supply improved service and the econometric model, Bivariate probit explanatory power of the variables and continuous variables and set the tariff and to drive the household daily water demand.

4.1. Descriptive analysis

4.1.1. Socio-economic characteristics of the respondent

Using CVM survey, 384 sample household are taken for this study. 281 (73.18%) are men and 103 (26.82%) are women. Regarding the household 269 (70.1%) are married and the remaining 115 were single. The survey was conducted. From the total 384 (93.84%) were a head of household, while 33 (8.6%) were not. For the female, 70 (68%) are the head of the household, but 33 (32%) are not the head of the household. The age of the respondent range from 18 years old to 87 years old with the average age of 45 years.

The education level of the respondent shows the majority of the respondent are illiterate means they cannot read and writes it was the minimum education level. Those who are illiterate was 125 (32.55%), those who had primary education were from 1 up to 8 grade 114 (29.69%), those who achieved secondary education up to 12 was 52 (13.54%) and the remaining 93 (24.02%) were above secondary education from 12+1 up to 12+5 or first degree.

Figure 4: The distribution of the household family size

The family size of the household from the survey indicated maximum of 10 with the size of 3 as indicated by graph 19 (31%) the household family size is three, 64 (15%) of the household the household have the family size of 4. The household family size concentrate under the mean.

Figure 5: Sex composition of the respondent

As indicated in the above pie composition of 281 (73.18%) are men and only 103 (26.82%) are women.

Figure 4: The type of disease episode in the study area

Disease episode

As far as the quality of water is concerned, the study area has high episode of disease caused by low water quality the respondent was advised as such as Cholera, Amoebic and Acute watery Diarrhoea. But as the quality of water is affecting by disease would be getting lower. Out of most frequent disease 27.8% caused by Amoebic 1.79% caused by Typhoid 1% caused by Acute Diarrhoea.

Figure 4: The picture shows water quality of the study area



Out of the 212 the total respondents who are attacked by different waterborne diseases. This result showed that water quality is bad in the study area. Figure 4 shows the results of the study.

Table 3: Summary of socio-economic characteristics of the respondent

Variable	Observat	Mean	Std. Dev	Min	Max
Initial bid	384	.60533	.187616	.35	.85
Education illiterate	384	.32552	.469180	0	1
Education primary	384	.29687	.457477	0	1
Education secondary	384	.13541	.342614	0	1
Education tertiary	384	.24218	.428966	0	1
Household head sex	384	.73177	.443615	0	1
Age	384	37.859	14.1366	18	87
Ethnicity	384	.80989	.392895	0	1
Marital status	384	.66666	.472019	0	1
Household family size	384	3.8802	1.98853	1	10
Children less than five	384	.26302	.440848	0	1
Purification usage	384	.375	.484754	0	1
Water consumption	384	5.1875	3.53830	.5	24
Reliability	384	.07812	.268718	0	1
Level of satisfaction	384	.10416	.305875	0	1

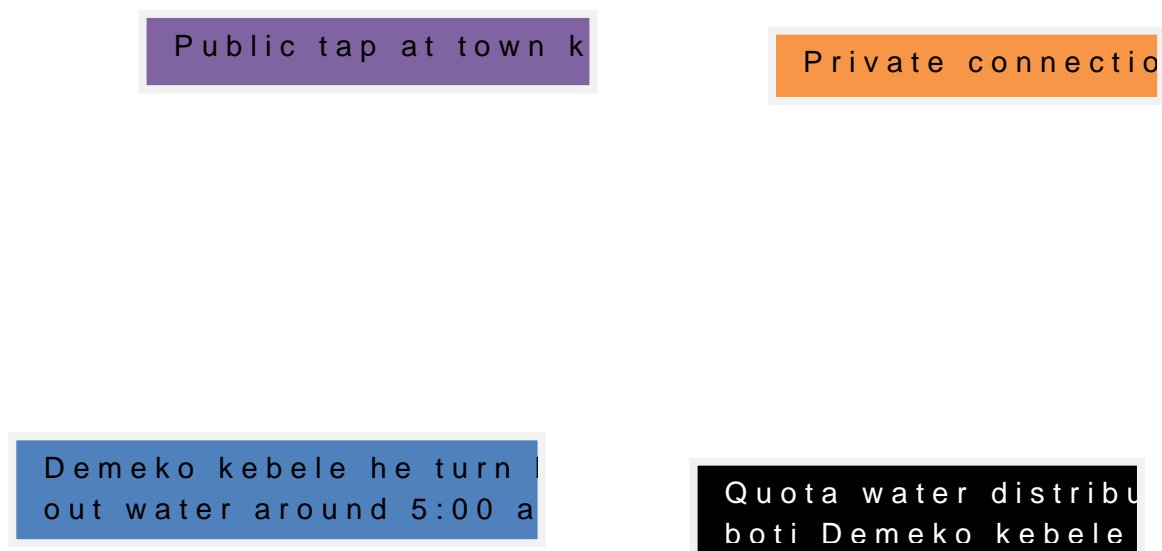
Income of the household	384	40547.36606.6	300	36000
Residence	384	.59895 .490748	0	1
Year of stay	384	25.505 18.2579	1.5	82
Perception about water	384	.11458 .318934	0	1
Total time taken to fetch	384	80.475 132.063	0	723

Source: From the survey

4.1.2 Water supply situation and perception of household for

Data from the survey about the level of satisfaction on existing of the respondent was fully satisfied, while the remaining 79 existing water source.

Figure 6: Who should pay price for water?



Source: WBS survey 2017

The above figure shows the water distribution in different part of the

Table 4: Household attitude toward the existing water supply

Existing water c	Satisfactory		not satisfactory			
	Attribute	frequency	%	Attribute	Frequency	%
Quantity	Sufficient	38	9.9	not sufficient	346	90.1
Quality	Good	136	35.4	Bad	248	64.5
Reliability	Reliable	39	10.1	not reliable	345	89.8
level of satisfaction	Satisfied	78	20.1	not satisfied	306	79.6

Source: Own survey 2017

There are some reasons for their dissatisfaction with the existing water supply, such as quality, quantity and unreliability of the water source. 89.8% related to the water source were not reliable and only 10.2% said the source is reliable. In terms of water quality, 35.42% believed that the water quality is good, while 64.58% said the quality of the existing water source was poor. Regarding quantity, they can get the water they want, but 90.1% said that they could not get enough water. The problem is serious especially because of irrigation practices in the kebeles, it is difficult to get enough water for drinking.

Table 5: -The source of the water supply

The source of water supply	Frequency	%
pipied water	274	71.35
pipied and river	96	25
pipied and pound	2	0.52
pipied, river and pound	3	.78
River	9	2.34

Source: Own survey 2017

From the total surveyed sample population 71.35% use only pipied water, 25% use both pipied and river water, 0.52% use both pipied and pound water, 0.78% use water from both pipied and river, and 2.34% use water from the river when pipied water is not available.

above table we observe that 23.4% of the rural households get water only from the river

Figure 4.7 - Affordability of existing water tariff

Affordability of the existing water tariff was another important variable discussed. The respondent was asked about the tariff paid for 2014 whether it was expensive, cheaper or reasonable. According to the surveyed households, 48% responded that the current price is expensive, while 49% considered the current price cheaper and 23.7% considered the current price reasonable. The affordability calculated from the ratio of total water expenditure

Figure 4.8 - the type of the water source the household use

Source: Own survey 2017

In the graph above out of 384 respondents 102 use water from
24.2% use water by a formal connection, 48.18% use water from neighborhoods tap
water by purchasing from private water vendors and 11.82% use

4.1.3 Household Willingness to pay for improved water serv

Figure 4.9 - Household willingness for improved sewerage

Source: Own survey 2017

From the total respondents (42.7%) - say yes to the initial and higher bid 64.2% were from urban and 35.8% from rural. Of the total respondents (16.4%) accept the initial bid and reject the higher bid 62% from urban and 38% from rural. In other hand (15.1%) reject the initial bid and accept the higher bid 46% were from urban and 53.4% from rural. Finally, 26.8% of the total respondent reject both initial and higher bid. Of these 64% were from urban and 35.9% from rural. The number of respondent that accepts the initial bid 223 (58.1%) and who reject the initial bid 141 (33.9%) were

Table 4.6: -The response of the household for proposed bid in each

	Bid1	Yes	No	Bid1	Yes	No	Bidh	Yes	No	Yes	No	Yes	No
Schem	0.3	72	46	0.2	28	18	0.4	52	20	53	18	28	19
5							5						
Schem	0.6	38	36	0.5	17	29	0.7	28	10	28	29	7	11
0							0						
Schem	0.7	37	56	0.6	17	40	0.8	25	11	25	41	16	11
0							0						
Schem	0.7	25	0	0.6	0	0	0.9	15	10	15	0	0	10
5							0						
Schem	0.8	52	22	0.7	7	15	1.0	38	14	38	15	7	14
5							0						
		22	16		59	10		15	65	158	103	58	65

Source: Own survey 2017

Scheme one offered for 130 respondents from the rural kebele public tap, scheme two offered for 62 respondents from urban from public tap, scheme three offered for the respondents who both in private and shared infrastructure for those who water from private connection and for those who water from public tap.

For the first bid 72 respondent from rural kebele say yes no. second scheme 38 respondent say yes but, 36 say no. in scheme three while, 56 respondent from urban kebele say yes but no. Finally, the first bid 52, respondent say yes while 22 respondent say no. Therefore for lower bid the numbers of respondents say yes and no are 18.

4.1. Maximum willingness to pay for clean drinking water

Table 4.7: - The distribution of the maximum willingness to pay for water

Maximum willingness to	Frequency	%
0.0-0.24	32	8.33
0.25-0.49	116	30.21
0.50-0.74	108	28.12
0.75-0.99	38	9.90
>= 1	90	23.44

Source: survey 2017.

During the survey, the respondents answered questions by following the double-bounded dichotomous question format. The survey result shows that the maximum values were reported including zero maximum WTP. In the sample, 10% of respondents reported a positive maximum WTP value, which was between 0.25 Birr to 2 Birr. The maximum mean willingness to pay was 0.585 Birr for clean water.

4.2. Econometric model specification

In this section, before we proceed to estimate the model, we tested the existence of multicollinearity between the independent variables in the regression matrix. According to Gujarati & Maddala (1988), multicollinearity exists when the pairwise correlation coefficient is greater than 0.8. From the correlation matrix, we found that there is no multicollinearity between religion and ethnicity because of the reality that the majority of the respondents are Orthodox and Muslim. On the other hand, if the individual religion is Orthodox, he/she is Muslim. In addition, the total time taken to fetch water and distance from the existing water source and distance from the existing water source were included in the regression.

4.2. Test for income and location or residence

From the test, there is a significant difference between rural and urban mean income. The mean income in rural area is 24,291 Birr per household, while in urban area it is 52,815 Birr. The mean difference is 28524 Birr. This indicates that the total difference between rural and urban is not the same.

Two sample t test with equal variances

Group	obs	Mean	Mean	Mean	Mean
		DFSW	WTAP	DFWS	TTTTF
Rural	154	4.9	93.3	80.7	173.9
Urban	230	0.3	14.4	3.5	17.9
Combir	384	2.1	46	34.4	80.47
Mean d		4.6	78.9	77.2	156
t-value		12.5	11.8	11.4	13.9

Source: Own survey 2017

The distance to water source and total time to fetch water has a big difference between rural and urban. In the urban area, the time to fetch water from an existing source is about 17.9 minutes. From home to water source take 3.5 minutes, and waiting time at the source is 14.4 minutes. But the total time taken to fetch water from a rural area is 173.9 minutes, the time taken to water source is 80.7 minutes, and waiting time at the source is 93.3 minutes. The problem is more serious in a rural area.

4.2.2. Bivariate probit results using STATA version 12.

Table 8.4 The Bivariate probit result

Marginal effects after biprobit

$$y = \Pr(\text{answer1}=1, \text{answer2}=1) \text{ (predict)}$$

$$= 0.36808927$$

```

-----
variable |      dy/dx   Std. Err.    z    P>|z|   [   95% C.I.   ]      X
-----+-----
      bid1 | -0.4266274   0.23371   -1.83   0.068   -0.884685 0.03143  0.605339
    EDUC_02*p | 0.1805278   0.069    2.62   0.009   0.045285 0.315771  0.296875
    EDUC_03*p | 0.4082905   0.08823   4.63   0.000   0.235362 0.581219  0.135417
    EDUC_04*p | 0.5294316   .007278   7.27   0.000   0.386787 0.672076  0.242188
      HSX*| -0.0430426   .006639   -0.65   0.517   -0.173155 0.08707   0.731771
       AG | -0.0040856   .000202   -2.02   0.043   -0.008048-0.000123  37.8594
      MS*|  0.0248402   .006675    0.37   0.710   -0.105997 0.155677  0.666667
      HFS |  0.0491048   .01397    3.52   0.000   0.021724 0.076485  3.88021
      CL5*| -0.075524   .005632   -1.34   0.180   -0.185906 0.034858  0.304688
    PURI*| -0.0199301   .005162   -0.39   0.699   -0.121105 0.081245  0.375
       WC | -0.0351383   0.0076   -4.62   0.000*  -0.050032 0.020244  5.1875
      RES*| -0.2282911   .007587   -3.01   0.003*  -0.376993-0.07959  0.078125
    LSES*| -0.1982902   .006177   -3.21   0.001*  -0.319359 0.077221  0.104167
      INC |  3.00006    0.00000    3.79   0.000   1.4e06  4.5e06  41375.8
      RS*| -0.1098727   0.08208   -1.34   0.181   -0.270754 0.051008  0.0958
      HYS | -0.0002132   .00141   -0.15   0.880   -0.002984 0.002558  25.5052
    QLTY*| -0.1173392   0.05024   -2.34   0.020   -0.215807 0.018872  0.114583
    TTTTFW | .0011124 0.00031    3.55   0.000   0.000498 0.001727  80.4753
      JB*| .2695719   0.06949    3.88   0.000   0.133369 0.405775  0.919271
-----

```

(*) dy/dx is for discrete change of dummy variable from 0 to 1

The ***, **, * indicate the level at 1%, 5% and 10%.

From the Bivariate probit model it was found that the correlation parameter ρ is 0.022. This means that error term from the two correlated variables are not correlated. The Wald chi2 test (40) is equal to 0.004, which shows that the variable included is statistically significant at 5% confidence level. The initial bid offered for the clean water supply in the study area. The total income of the respondent primary, secondary and tertiary level, the family size, total time taken to fetch water, household level of satisfaction on existing water source and the perception of the respondent about the quality of the existing water supply, employment status and total time taken to fetch water are statistically significant at 1% significance level. The initial bid offered for the clean water supply in the study area. The total income of the respondent primary, secondary and tertiary level, the family size, total time taken to fetch water, household level of satisfaction on existing water source and the perception of the respondent about the quality of the existing water supply, employment status and total time taken to fetch water are statistically significant at 5% significant level. The initial bid offered for the clean water supply in the study area.

4.2.2. The determinant of household willingness to pay for improved water supply from Bivariate probit model

From Bivariate probit model the variable household level of education, household family size, household daily water consumption, household level of satisfaction on existing water source, household level of satisfaction on existing water source of the respondent, household total income and total time taken to fetch water are statistically significant at 1% significance level. The initial bid offered for the clean water supply in the study area. The total income of the respondent primary, secondary and tertiary level, the family size, total time taken to fetch water, household level of satisfaction on existing water source and the perception of the respondent about the quality of the existing water supply, employment status and total time taken to fetch water are statistically significant at 5% significant level. The initial bid offered for the clean water supply in the study area.

The survey results show that respondent age, level of education such as primary, secondary and tertiary level; household daily water consumption, total household income, household family size, total time taken to fetch water, household level of satisfaction on existing water supply, the reliability of existing water supply, the perception of the respondent about the quality of the existing water supply, employment status and initial bid offered for the clean water supply in the study area. The total income of the respondent primary, secondary and tertiary level, the family size, total time taken to fetch water, household level of satisfaction on existing water source and the perception of the respondent about the quality of the existing water supply, employment status and total time taken to fetch water are statistically significant at 5% significant level. The initial bid offered for the clean water supply in the study area.

Table 4: -Marginal effect after Bivariate probit

Probability	Marginal effect
Yes-Yes	0.37
Yes-No	0.22
No-Yes	0.20
No-No	0.21

Source: Own survey 2017

The coefficient of age is negative, it means that respondent for drinking water supply negatively, the higher the age of the respondent water service decrease as the age of the respondent increase. For every year the likelihood of accepting both is reduced, on average by 0.01, consistent with other research (Awad & R. Holländer, 2011; Awad & Robert, 2013; Bolganeh & Urgessa, 2015; Mezgebo & Ewnetu, 2015)

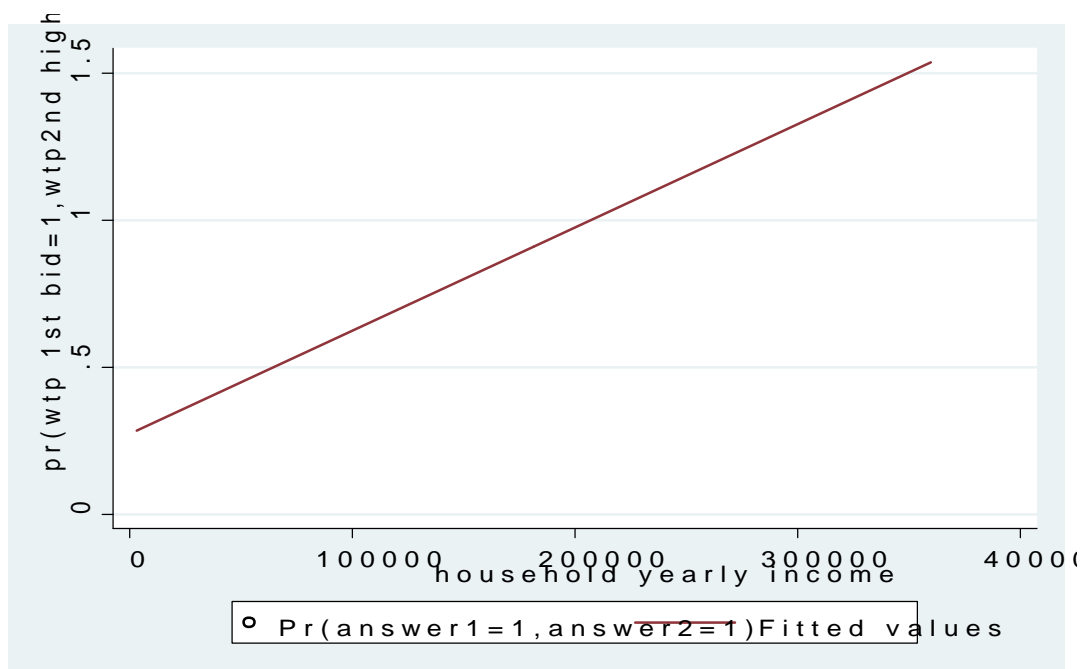
The willingness of the respondent to pay for improvement is education of the respondent. From the result as the education level primary, secondary and tertiary level the likelihood of the respondent water supply increase. Therefore, the increase in the level of education has a significant effect on WTP of the respondent. Being illiterate group the likelihood accepting both initial and higher bid increased by 0.167, keeping variable constant. Being secondary education, the likelihood of accepting both initial and higher bid increased by 0.5, consistent with other research (Dingele & Urgessa, 2015; Mezgebo & Ewnetu, 2015 et al., 2015)

The respondent who perceived the existing water quality as lower willingness relative to those who believed the water quality is being satisfied respondent with existing water quality declined

unsatisfying. Another finding is about the reliability of water supply. The likelihood of those households who believe reliable is 0.21 lower willingness than, those who believed the source of water is not reliable, the respondents with the existing water willingness relationship is independent and decreased by 0.19.

Household yearly total income has also a positive and significant effect on willingness to pay for clean drinking water service. The economic theory also stated that a particular commodity depends on individual household income. Income and willingness are positively related with the expenditure (Baytroun, 2003; Nauges & Whittington, 2010). Getting the same income and having a positive attitude. Therefore, as the income increases, the willingness to pay for clean drinking water also increases. As the income of the household increases, the likelihood of the acceptance of the initial and higher price also increases.

Figure 4-10-The relationship between income and willingness

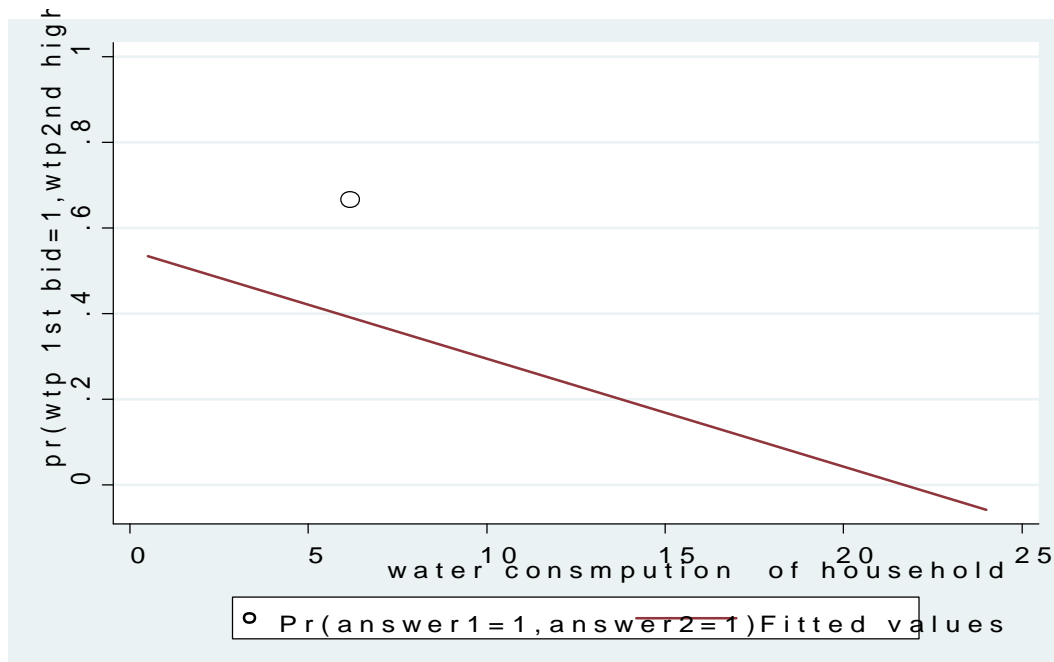


The employment statuses of the respondents have a positive and significant effect on willingness to pay of the respondent for clean drinking water. Regarding

being employed increase the likelihood of accepting bids than to those unemployed respondents. The employed respondent has compared to the unemployed respondent. This is because of that the employed has higher income than unemployed respondent

The family size of the household has a positive and significant effect on clean drinking water. Keeping the size of the household in one person the likelihood of accepting bid increases by 0.052. The study conducted by *Terima, Widhiyaga, Assato* pay for portable water same result for *Triyestizue et al.*, 2015

Figure 14. The daily water demand function



The daily water consumption of the household has a negative effect on the respondent for improved water service. From the demand curve, as the commodity increases the demand for that commodity declines. For every daily water consumption increase by one liter the willingness to pay decreases by 0.036, and it is consistent with economic theory and other research findings (*Begeer & Urgessa*), 2012

The reason for the respondent to accept and reject the proposed bids is that respondents accept the initial bid and reject the higher bid as a result of household characteristics such as primary and tertiary education, household daily water consumption. As the initial bid increases the likelihood of rejecting the initial bid increase by 0.41. As the daily water consumption increased by one liter, the likelihood of rejecting the higher bid increased by 0.0009. As the respondent being male increases the likelihood of rejecting the higher bid compared to the female. When we see the level of education the likelihood of rejecting the higher bid decrease as the household education level is a primary level, education increases the likelihood of rejecting the higher bid compared to the tertiary level. Being secondary education level decreases the likelihood of rejecting the higher bid by 0.18 as compared to the tertiary level. Being tertiary level education increases the likelihood of rejecting the higher bid by 0.19 as compared to the primary level. The factors that determine the probability of accepting the initial bid and total time taken to fetch water. As the initial bid, probability of accepting the lower bid is 0.0009. As the times taken to fetch water increase the likelihood of rejecting the higher bid decrease by 0.0009.

On the other hand, the factors that determine the probability of accepting the lower bid are inversely affected by the household characteristics such as primary, secondary and tertiary education, household daily water consumption, household yearly income, household family size, total time taken to fetch water in minute, the household level of satisfaction on existing water source, perception of the respondent about the quality of water, employment status of the respondent and initial bid offered for clean water supply to affect the WTP of the respondent for clean water supply to the household, education level of the respondent primary, secondary and tertiary, size of the household, the employment status of the respondent, household daily water negatively affect the likelihood of accepting the lower bid, household satisfaction, the reliability of the existing source and initial bid offered for clean water supply to the household positively.

4.2.3. Result from dichotomous double bound choice model

The double bound choice standard error σ , the willingness formula is this case with no constant, variable willingness (Lois Feldman, 2012)

The price of water from double bound only with bid and response is 0.69 ETB.

Table 4- Estimated price from double bound model

	Number of obs	=	384		
	Wald chi2 (0)	=	.		
Log likelihood	-542.88292			Prob > chi2	=

	Coef.	Std. Err.	z	P> z	[95% Conf. Interva
-----+-----					
Beta					
_cons	0.69459826	26.746409067	0.0257457859		
-----+-----					
Sigma					
_cons	0.4390839	.03122631778810856	0.0286000		

First Bid Variable:	bid1				
Second Bid Variable:	bid2				
First Response Dummy Variable:	answer1				
Second Response Dummy Variable:	answer2				

The price of water with explanatory variable which has a significant willingness to pay for clean drinking water. The willingness average value explanatory variable (Lois Feldman), 2012

Table 14. Estimated WTP from double bound model with explanatory variables

	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]
WTP	.544767	.0800378	6.30	0.000	.3476055 .6613479

The willingness to pay estimate of the expenditure is \$0.54 per day. With ETB.

Table 15. Summary of the water utility office

No.	Cost of water by item	2010
1	Salary expense	618,840
2	Operation cost	700692
3	Maintenance cost	404656
	Sub total	1,724,188
	Investment cost	38,028,384.78
	Total cost	39,752

Source: water utility office of the 2010-2017

The daily water demand for both rural and urban is calculated regional government 40 liters for urban and 20 liters for rural population based on the CSA prediction is 6783 in rural and 84

a total of population 15235 that need clean drinking water. The 26% loss is 434.5 m³ per day. The total amount of 156,420 m³ produced

As we see from the table 13 the maximum willingness of the household is 24 billion for water. Table 3 is the actual calculation of the water permit when we consider only a maintenance cost of 5,000 per household or 26% use water permit. These households would second tariff ladder when the progressive tariff indicates a poor income household did not afford the tariff set at maximum willingness.

Table 3: Estimation of the tariff

Total cost year	Total of produced	am wa loss	Total Net sold	wa per sold	The ratio of cost of net wa m ³
2,374,950,709	156,420	40,66	115,750		=1,724,188/1158
					=950,709/1158

Source: water utility office of the 2016-2017

The government has a goal to distribute clean drinking water for its people. clean water for all is a goal and covering the cost of production and collecting 50% investment cost in these regions. The initial tariff set, should not be equal for public tap user. Sometimes the tariff rate affordable for yard connection user and tap user setting different initial tariff. Because you do not see the problem mostly those household use water at their house and they have public tap users.

Table 6-Summary of growth for Metehibi Damkok ebele

Year	2015	2016	2020	2025	2030	2035
Growth rate (%)	4.3	4.1	4.1	4	3.8	3.6
Metehibila						
Growth rate(%)	2.1	2	2	1.7	1.5	1.5
Demebo						

Source: Metehibi town water supply Design Document 2015

Table 7-Cost coverage analysis

Year	Operating cost	Mainance cost	Total cost	total population	net water sold	Revenue at mWTP	Total cost	Profit	Tariff
201	13195	404,6	1,724,152	1157	2778	17241	10544	15	
201	13855	404,6	1,790,157	1196	2870	17901	10806	15	
201	14547	404,6	1,859,162	1236	2967	18594	11078	15	
202	15275	404,6	1,932,168	1329	3190	19321	12586	15	
202	16039	404,6	2,008,173	1374	3297	20085	12893	15	
202	16840	404,6	2,088,179	1420	3408	20887	13201	15	
202	17683	404,6	2,172,185	1466	3518	21729	13456	15	
202	18567	404,6	2,261,191	1513	3632	22613	13708	15	
202	19495	404,6	2,354,197	1623	3896	23542	15418	15	
202	20470	404,6	2,451,203	1676	4022	24516	15710	15	
202	21493	404,6	2,554,210	1730	4153	25540	15998	15	
202	22568	404,6	2,661,217	1784	4282	26615	16208	15	
202	23696	404,6	2,774,223	1839	4415	27743	16409	15	
203	24881	404,6	2,892,230	1849	4439	28928	15462	16	
203	26125	404,6	3,017,238	1907	4577	30172	15606	16	
203	27432	404,6	3,147,245	1967	4721	31478	15738	16	
203	28803	404,6	3,285,252	2025	4861	32850	15761	16	
203	30243	404,6	3,429,260	2085	5005	34290	15762	16	
203	31756	404,6	3,580,268	2065	4956	35802	13757	17	
203	33343	404,6	3,739,276	2126	5104	37390	13650	18	
							2.80E	15	

Source: water utility office of the 2016/2017

From the above we can conclude that the tariff is started from method consistent with the regional water law. The maximum willingness can cover both the operating in rural area and plus seventy investment cost. Since the objective of the law is to cover operation and maintenance and fifty percent of investment cost would be 0.30 Birr per liter because this tariff can cover the maximum the mean affordability index also 0.042 and below the affordability 0.05. But the tariff would recover additional fifty investment cost; the desirability index with a variable is 0.50 Birr per liter. The household because this affordability index urban area is 0.028 much lower than the rural area and the tariff research, found that the amount of WTP is higher relatively household the share of the household water expenditure to total household (Tadchiiri), 2011. The water utility can also set the tariff for yard user even higher than 0.50 Birr maximum of the household 0.6 and therefore affordability problem for yard connection user.

4.3. Aggregation of welfare measure

The Willingness to pay estimate based on the household objective study is to provide the economic value of drinking water. The welfare measure could be aggregated over the number of household about 3927 household with the mean willingness from dichotomous and the average water consumption of 5.2 liter per person. The value of drinking water is 3,675,672 Birr in the study area.

CHAPTER FIVE

5.0. CONCLUSION AND RECOMMENDATION

5.1. CONCLUSION

This paper analyzed the determinant of household willingness to pay for improved water supply in Berehet woreda. The study also used both primary and secondary data obtained from the contingent valuation method survey of 384 households by using double bound dichotomous choice model through face-to-face interviews. Data also used from water utility office. The data is used to estimate the revenue from sales of water coverage in the study area. The revenue can cover the maintenance and operation cost, but it could not cover the full cost of water. Therefore, the water should cover maintenance cost, operation cost, and investment cost. In the study, this might be due to the high investment cost of water supply due to the geographical location of the water source and high operation cost of water supply.

The method used is bivariate probit model to estimate the probability of household willingness to pay for improved water supply. The descriptive statistics such as mean, standard deviation, and frequency distribution of water supply service conditions. The descriptive statistics show that out of a total of 384 usable response, 274 (71.35%) of the respondents use improved water supply as the main source of drinking water for the household in the study area. This indicates that the aggregated daily water consumption is 5.2 liter per person per day, which is far below recommended water consumption of 8 liter per person per day. This shows that the problem of existing water supply is not only the quantity but also the quality of water. 90.1% of the respondents are not satisfied with the quantity of water because they did not get the amount of water they want. The reliability of the water source is 89.8% of the respondent believed that the water source is not reliable. Regarding the quality of the water 64.6% said they are not satisfied with the quality. Therefore, 79.7% of the respondents are not satisfied with the quantity, reliability of the source and bad quality.

The result from the econometric model showed that income, family size and tertiary level education are the most significant variables. The regression analysis shows that income has a positive and significant effect on household willingness to pay for clean drinking water. While, age of the respondent, water consumption, the presence of a well in the household, perception about the quality of the existing water supply and the initial bid have a negative and significant effect on the willingness to pay of the respondent.

In the study, the maximum willingness is 24 Birr, which could cover the cost of the 15 Birr, when we consider only operation and maintenance cost and 23 Birr if 50% investment cost was added. Therefore, the current tariff rate is below the willingness of the people. Regarding the affordability, the current tariff rate might not be affordable to all. Affordable for yard tap and public tap user. A progressive tariff could avoid this problem. The initial tariff for public tap user should be some amount less than the current tariff. If we set different initial tariff we can achieve the second objective of the study, which is equity and distribution plus half of the investment cost.

5.2. RECOMMENDATION

From the discussion, the sample respondent did not satisfy with the current tariff rate and there is a high imbalance between demand and supply. The current tariff rate is inadequate quantity and reliability of the existing source. The water utility administration should work to change this situation.

The tariff rate of the progressive block tariff is lower than the previous uniform tariff rate. This study conducted in Bangladesh indicated that poor household are less likely to be connected to the water supply. The introduction of increasing block tariff can increase the willingness to pay (Tachiiri, 2012). The initial tariff for public tap user and yard tap user should be the same price and the public tap user should pay for the connection and the water utility office should also be able to cover

with the existing condition to use yard connection to increase initial tariff.

Ø There is no significant difference in willingness to pay between rural and urban from a bivariate probit model, but there is a significant difference in income between rural and urban. The respondents pay only the minimum tariff set to cover the operation and per liter.

Ø We suggest that the tariff for urban public tap users be 0.50 Birr and 0.60 Birr for yard connection user.

Ø One policy implication of this study is the relationship between education. There is a positive relationship between education and willingness to pay. Therefore, the Woreda government should educate the public about clean drinking water.

Ø The other variables which show a strong positive relationship are income. The higher the income, the higher the willingness of the respondent to pay for clean drinking water. The utility office should consider this when the tariff is implemented.

Ø On average, the respondents fetch water from home to public tap, and 46% are waiting at public tap. This additional public tap should be constructed to consider a household from the public tap. They can take the head and waiting time at public tap.

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method: Routledge.

ANNEXES

Annex I Test for collinearity

Contingent coefficients test

. corr EDUC_02 EDUC_03 EDUC_04 HSX ETHI C MRG CL5 PURI RES LSES RS QLTY JB r l gn
(obs=384)

	EDUC_02	EDUC_03	EDUC_04	HSX	ETHI C	MRG	CL5	PURI	RES	LSES	RS	QLTY	JB	r l gn
EDUC_02	1.0000													
EDUC_03	-0.2572	1.0000												
EDUC_04	-0.3673	-0.2237	1.0000											
HSX	0.2004	0.0335	-0.2203	1.0000										
ETHI C	0.0388	0.0754	0.1809	0.0962	1.0000									
MRG	0.1330	-0.0431	-0.1805	0.4447	0.0094	1.0000								
CL5	0.0404	-0.0140	-0.0176	0.1326	-0.0253	0.3601	1.0000							
PURI	-0.0677	0.0079	0.2025	-0.1503	0.0326	-0.0571	0.0015	1.0000						
RES	-0.0405	-0.0585	-0.1419	0.0229	-0.1310	-0.0412	-0.0240	-0.0651	1.0000					
LSES	-0.0536	-0.0353	-0.1331	0.0333	-0.1172	-0.0301	-0.0220	-0.0704	0.2502	1.0000				
RS	-0.2126	0.2151	0.4006	-0.1476	-0.0173	-0.1052	0.0106	0.0631	-0.2172	0.0007	1.0000			
QLTY	-0.0011	0.0727	-0.0698	-0.0037	0.0076	0.0809	0.0283	0.0591	-0.0133	0.1182	-0.0393	1.0000		
JB	0.0043	0.0614	0.1675	-0.0284	-0.0218	-0.0068	-0.0115	0.1111	-0.1631	-0.1806	-0.1255	0.0166	1.0000	
r l gn	0.0533	0.0754	0.1654	0.0962	0.9493	0.0235	-0.0398	0.0463	-0.1310	-0.1172	-0.0173	0.0284	-0.0218	1.0000

ttest DFSWK, by(RS)

Twosample t test with equal variances

```
-----  
Group | Obs Mean Std. Err. Std. Dev. [95% Conf. Interval]  
-----+-----  
rural | 154 4.942208 .4503642 5.588873 4.052473 5.831943  
urban | 230 .2539565 .056634 .8588967 .1423662 .3655468  
-----+-----  
combined | 384 2.134141 .2177802 4.267603 1.705946 2.562335  
-----+-----  
diff | 4.688251 .3747339 3.951452 5.425051
```

diff = mean(rural)-mean(urban) t = 12.5109

ttest WTAPF , by(RS)

Twosample t test with equal variances

```
-----  
Group | Obs Mean Std. Err. Std. Dev. [95% Conf. Interval]  
-----+-----  
rural | 154 93.25974 7.148894 88.71544 79.13646 107.383  
urban | 230 14.40435 2.611738 39.60897 9.258238 19.55046  
-----+-----  
combined | 384 46.02865 3.811871 74.6971 38.53383 53.52346  
-----+-----  
diff | 78.85539 6.661181 65.75822 91.95256
```

diff = mean(rural)-mean(urban) t = 11.8380

ttest DFWSM , by(RS)

Twosample t test with equal variances

```

-----
  Group |   Obs   Mean   Std. Err.   Std. Dev.   [95% Conf. Interval]
-----+-----
  rural |   154  80.67532   8.223766   102.0543    64.42853    96.92212
  urban |   230   3.493478   .7242608   10.98396    2.066411    4.920545
-----+-----
combined |   384  346446  3.841721   75.28204    26.89311    42.00012
-----+-----
  diff |           77.18185   6.782958           63.84524   90.51845
-----

```

diff = mean(rural)-mean(urban) t = 11.3788

ttest TTTTFW , by(RS)

Twosample t test with equal variances

```

-----
  Group |   Obs   Mean   Std. Err.   Std. Dev.   [95% Conf. Interval]
-----+-----
  rural |   154  173.9351   12.9597   160.8256   148.332    199.5381
  urban |   230  7189783   3.008197   45.62156   11.97054    23.82511
-----+-----
combined |   384   80.47526   6.739312   132.063    67.22458    93.72594
-----+-----
  diff |           156.0372   11.21773           133.981   178.0935
-----

```

diff = mean(rural)-mean(urban) t = 13.9099

Annex III

stata output for the two model

```
. bioprobit answer1 answer2 bd1 educ_02 educ_03 educ_04 hhsex age ethnic mrg hhfs puri wc cl5 rltty ls inc residence jblive qlty_01 TTTT  
> FWr
```

Fitting comparison equation 1:

```
Iteration 0: log pseudolikelihood = -261.14133  
Iteration 1: log pseudolikelihood = -198.9835  
Iteration 2: log pseudolikelihood = -198.35845  
Iteration 3: log pseudolikelihood = -198.35811  
Iteration 4: log pseudolikelihood = -198.35811
```

Fitting comparison equation 2:

```
Iteration 0: log pseudolikelihood = -262.63684  
Iteration 1: log pseudolikelihood = -188.07176  
Iteration 2: log pseudolikelihood = -187.34934  
Iteration 3: log pseudolikelihood = -187.34836  
Iteration 4: log pseudolikelihood = -187.34836
```

Comparison: log pseudolikelihood = -385.70647

Fitting full model:

```
Iteration 0: log pseudolikelihood = -385.70647  
Iteration 1: log pseudolikelihood = -383.2873  
Iteration 2: log pseudolikelihood = -383.28381  
Iteration 3: log pseudolikelihood = -383.28381
```

Bi variate probit regression	Number of obs	=	384
	Wald chi2(40)	=	215.04
Log pseudolikelihood = -383.28381	Prob > chi2	=	0.0000

	Coef.	Robust Std. Err.	z	P> z	[95% Conf. Interval]
answer 1						
bd1	-.0386167	.761656	-0.05	0.960	-1.531435	1.454202
educ_02	.196572	.1958836	1.00	0.316	-.1873527	.5804968
educ_03	.5760763	.2923955	1.97	0.049	.0029917	1.149161
educ_04	.906749	.3030741	2.99	0.003	.3127346	1.500763
hhsex	.0855818	.188273	0.45	0.649	-.2834266	.4545901
age	-.0154749	.0063935	-2.42	0.016	-.0280059	-.002944
et h i c	.2020164	.1971926	1.02	0.306	-.184474	.5885068
m r g	-.0276749	.1926357	-0.14	0.886	-.4052339	.349884
h h f s	.1136442	.0423631	2.68	0.007	.0306141	.1966743
pur i	.0164804	.1546825	0.11	0.915	-.2866918	.3196525
wc	-.0478756	.0230281	-2.08	0.038	-.09301	-.0027413
cl 5	-.3219779	.1773042	-1.82	0.069	-.6694877	.025532
r l t y	-.7011056	.3187274	-2.20	0.028	-1.3258	-.0764113
l s	-.1579277	.2822806	-0.56	0.576	-.7111876	.3953321
i n c	8.83e-06	2.80e-06	3.16	0.002	3.34e-06	.0000143
resi dence	-.1000861	.2213839	-0.45	0.651	-.5339906	.3338185
j b	.9049352	.3451449	2.62	0.009	.2284636	1.581407
l i v e	.0016779	.0041071	0.41	0.683	-.0063718	.0097277
q l t y_01	-.070073	.2467012	-0.28	0.776	-.5535984	.4134524
TTTTFW	.0032848	.0009622	3.41	0.001	.0013988	.0051707
_cons	-1.189494	.6347152	-1.87	0.061	-2.433513	.0545251
answer 2						
bd1	-2.266148	.7905376	-2.87	0.004	-3.815573	-.716723
educ_02	.5611383	.2042514	2.75	0.006	.160813	.9614636
educ_03	1.280892	.3200688	4.00	0.000	.6535683	1.908215
educ_04	1.495479	.2991026	5.00	0.000	.9092481	2.081709
hhsex	-.3166551	.1993066	-1.59	0.112	-.7072888	.0739786
age	-.0043959	.0060275	-0.73	0.466	-.0162095	.0074177
et h i c	.092814	.2095005	0.44	0.658	-.3177995	.5034275
m r g	.1272234	.1905504	0.67	0.504	-.2462486	.5006954
h h f s	.1226596	.0431991	2.84	0.005	.037991	.2073282
pur i	-.1035772	.1618643	-0.64	0.522	-.4208253	.213671
wc	-.1104573	.0269342	-4.10	0.000	-.1632474	-.0576672
cl 5	-.0212454	.1768449	-0.12	0.904	-.367855	.3253642
r l t y	-.4283883	.3094088	-1.38	0.166	-1.034818	.1780419
l s	-.7492409	.2938045	-2.55	0.011	-1.325087	-.1733947
i n c	5.01e-06	2.26e-06	2.22	0.027	5.78e-07	9.44e-06
resi dence	-.3456451	.232306	-1.49	0.137	-.8009564	.1096662
j b	.6349464	.3615202	1.76	0.079	-.0736203	1.343513
l i v e	-.0023786	.0043612	-0.55	0.585	-.0109264	.0061692
q l t y_01	-.4490487	.2261523	-1.99	0.047	-.8922991	-.0057983
TTTTFW	.0017873	.0009109	1.96	0.050	1.91e-06	.0035727
_cons	.4312982	.675162	0.64	0.523	-.891995	1.754591
/at hr ho	.2246355	.0980971	2.29	0.022	.0323687	.4169024
r ho	.2209318	.0933089			.0323574	.3943176

Wald test of rho=0: chi 2(1) = 5.24378 Prob > chi 2 = 0.0220

mfx compute, predict(p10)

Marginal effects after biprobit

$$y = \text{Pr}(\text{answer1}=1, \text{answer2}=0) (\text{predict}, \text{p10})$$

$$= 0.22473166$$

```

-----
variable |      dy/dx   Std. Err.   z   P>|z|   [   95% C.I.   ]   X
-----+-----
    bid11 |   .0040962   .00137   2.99   0.003   .001408   .006784   60.5339
  EDUC_02*|  .0936838   .047771.96   0.050-.187305.000062   .296875
  EDUC_03*|  .1838179   .045924.00   0.000-.273816-.09382   .135417
  EDUC_04*|  .1897918   .050723.74   0.000 -.289203.090381   .242188
    HSX*|   .0836113   .04586   1.82   0.068-.068268   .173491   .731771
    AG |  -.0017321   .001721.01   0.314-.005107   .001643   37.8594
  ETHIC*|   .0161417   .05241   0.31   0.758-.68658.118863   .809896
    MRG*|  -.0343788   .048680.71   0.480-.129791   .061034   .666667
    HFS |  -.0079727   .012250.65   0.515-.031975   .01603   3.88021
    CL5*|  -.0523078   .045161.16   0.247-.140829   .036214   .304688
    PURI*|   .0267826   .04461   0.60   0.548-.568658   .114223   .375
    WC |   .0168177   .00774   2.17   0.030   .001654   .031981   5.1875
    RES*|  -.0565428   .06720.84   0.400-.188256   .07517   .078125
  LSES*|   .1332304   .11096   1.20   0.230-.080242   .350703   .104167
    INC |   4.1507   .00000   0.58   0.569.8e07   1.8e06   41375.8
    RS*|   .0612252   .05118   1.20   0.233-.0329095   .161545   .598958
    HYS |   .000854   .00114   0.74   0.461001398   .003081   25.5052
  QLTY*|   .0897116   .09381   0.96   0.339-.090152   .273576   .114583
  TTTTFW |   .0001721   .00025   0.69   0.49032   .000664   80.4753
    JB*|   .0702637   .07274.970   0.334-.072301   .212828   .919271
-----

```

(*) dy/dx is for discrete change of dummy variable from 0 to 1

mfx compute, predict(p01)

Marginal effects after biprobit

$$y = P(\text{answer1}=0, \text{answer2}=1) (\text{predict}, p01) \\ = 0.19512201$$

```
-----
```

variable	dy/dx	Std. Err.	z	P> z	[95% C.I.]	X
bid11	-.0029249	.00123238	0.017	.987	-.005337 .000512	60.5339
EDUC_02*	.0439697	.05019	0.88	.378	-.054406 .142345	.296875
EDUC_03*	.013289	.0736	0.18	.857	-.135079 .157541	.135417
EDUC_04*	.0231404	.0673034	0.731	.461	-.155041 .10876	.242188
HSX*	-.0721958	.05021144	0.150	.883	-.170605 .026213	.731771
AG	.0025414	.00162	1.57	.061	-.000633 .005716	37.8594
ETHIC*	-.026428	.05151051	0.608	.541	-.127377 .074521	.809896
MRG*	.0265856	.04307	0.62	.533	-.057831 .111002	.666667
HFS	-.0037573	.01137033	0.741	.458	-.026036 .018522	3.88021
CL5*	.06542	.04782	1.37	.172	.02028378 .159066	.304688
PURI*	-.0204705	.03943052	0.604	.544	-.097761 .05682	.375
WC	-.0081124	.00691117	0.240	.813	-.021646 .005421	5.1875
RES*	.0474864	.07646	0.62	.533	-.102366 .197338	.078125
LSSES*	-.0942196	.06286150	0.134	.894	-.217416 .028977	.104167
INC	-1.04e06	.00000	-1.53	.065	-2.4e06 2.9e07	41375.8
RS*	-.034723	.04862	-0.71	.475	-.130022 .060573	.598958
HYS	-.0007465	.00104072	0.473	.636	-.002786 .001293	25.5052
QLTY*	-.0605739	.06367095	0.341	.734	-.185357 .064209	.114583
TTTTFW	.0003986	.00023170	0.089	.930	-.000858 .000061	80.4753
JB*	-.0276873	.09073031	0.760	.447	-.20551 .150135	.919271

```
-----
```

(*) dy/dx is for discrete change of dummy variable from 0

mfx compute, predict(p00)

Marginal effects after biprobit

$$y = \text{Pr}(\text{answer1}=0, \text{answer2}=0) (\text{predict}, \text{p00})$$

$$= 0.21184146$$

variable	dy/dx	Std. Err.	z	P> z	[95% C.I.]	X
bid11	.0030447	.00183	1.66	0.099	.00054	.006629	60.5339	
EDUC_02*	.1193624	.0442	-2.70	0.007	-.205992	.032733	.296875	
EDUC_03*	.219124	.0352	-16.22	0.000	-.288138	-.15011	.135417	
EDUC_04*	.292441	.04036	-7.25	0.000	-.371544	.213341	.242188	
HSX*	.0388472	.04866	0.80	0.425	-.05524	.134219	.731771	
AG	.0034636	.00157	2.21	0.027	.000393	.006534	37.8594	
ETHIC*	-.0528404	.05763	0.92	0.359	-.165801	.06012	.809896	
MRG*	-.0158586	.0529	-0.30	0.764	-.119548	.087831	.666667	
HFS	-.040347	.01055	-3.82	0.000	-.061029	.019654	3.88021	
CL5*	.0606815	.04814	1.26	0.203	.0373675	.155038	.304688	
PURI*	.0140785	.04039	0.35	0.725	-.05084	.093241	.375	
WC	.0266903	.00602	4.44	0.000	.0149	.03848	5.1875	
RES*	.2261101	.11394	1.98	0.047	.002791	.449429	.078125	
LSSES*	.1562269	.07635	2.05	0.041	.006579	.305875	.104167	
INC	-2.39e06	.00000	-3.60	0.000	-3.7e06	-1.1e06	41375.8	
RS*	.0734546	.06177	1.19	0.234	.047605	.194514	.598958	
HYS	.0000954	.0011	0.09	0.930	-.012055	.002246	25.5052	
QLTY*	.0879234	.0519469	10.090	0.000	-.013868	.189715	.114583	
TTTTFW	.0008761	.000253	3.57	0.000	-.001357	.000395	80.4753	
JB*	-.3180156	.128252	-2.48	0.013	-.569371	-.06666	.919271	

(*) dy/dx is for discrete change of dummy variable from 0 to 1

. double b1 d1 b2 d2 answer1 answer2 EDUC_02 EDUC_03 EDUC_04 HSX AG ETHI C MRG HFS CL5 PURI VC RES LSES INC RS HYS QLTY TTTTFW JB

initial: log likelihood = -<inf> (could not be evaluated)
feasible: log likelihood = -569.02845
rescale: log likelihood = -569.02845
rescale eq: log likelihood = -569.02845
Iteration 0: log likelihood = -569.02845 (not concave)
Iteration 1: log likelihood = -479.09877
Iteration 2: log likelihood = -441.00462 (backed up)
Iteration 3: log likelihood = -426.51129
Iteration 4: log likelihood = -425.73328
Iteration 5: log likelihood = -425.72946
Iteration 6: log likelihood = -425.72946

Number of obs = 384
Wald chi2(19) = 212.30
Prob > chi2 = 0.0000
Log likelihood = -425.72946

	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]
Beta					
EDUC_02	.1157096	.0454992	2.54	0.011	.0265328 .2048864
EDUC_03	.2816336	.0655169	4.30	0.000	.1532229 .4100443
EDUC_04	.400727	.066623	6.01	0.000	.2701482 .5313058
HSX	-.0263336	.0446164	-0.59	0.555	-.1137801 .061113
AG	-.0033068	.0014585	-2.27	0.023	-.0061654 -.0004481
ETHI C	.0446876	.0470162	0.95	0.342	-.0474623 .1368376
MRG	-.0142243	.0452737	-0.31	0.753	-.1029591 .0745106
HFS	.0341391	.0104774	3.26	0.001	.0136038 .0546744
CL5	-.0807942	.0392614	-2.06	0.040	-.1577452 -.0038433
PURI	-.0125479	.0355008	-0.35	0.724	-.0821281 .0570323
VC	-.0218522	.0058386	-3.74	0.000	-.0332956 -.0104089
RES	-.1777581	.0712161	-2.50	0.013	-.3173391 -.0381771
LSES	-.0635445	.0605367	-1.05	0.294	-.1821942 .0551052
INC	2.13e-06	6.06e-07	3.51	0.000	9.42e-07 3.32e-06
RS	.0891329	.0502225	1.77	0.076	-.0093014 .1875672
HYS	-.0005712	.0009514	-0.60	0.548	-.0024359 .0012935
QLTY	-.0532733	.0462069	-1.15	0.249	-.1438371 .0372905
TTTTFW	.0004352	.0001799	2.42	0.016	.0000826 .0007879
JB	.2176181	.0839392	2.59	0.010	.0531003 .382136
_cons	.2900458	.1301234	2.23	0.026	.0350087 .545083
Sigma					
_cons	.2628576	.0186909	14.06	0.000	.2262241 .2994912

First-Bid Variable: b1 d1
Second-Bid Variable: b2 d2
First-Response Dummy Variable: answer1
Second-Response Dummy Variable: answer2

Annex IV

Demand function

. predict p

. reg p VC

Source	SS	df	MS		
Model	4.61117046	1	4.61117046	Number of obs =	384
Residual	29.8048757	382	.078023235	F(1, 382) =	59.10
				Prob > F =	0.0000
				R-squared =	0.1340
				Adj R-squared =	0.1317
Total	34.4160461	383	.089859128	Root MSE =	.27933

	p	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]
	VC	-.0310107	.0040338	-7.69	0.000	-.038942 - .0230794
	_cons	.8279123	.0253192	32.70	0.000	.7781298 .8776947

Annex VI

survey questionnaire

I. Introducing the survey purpose

How are you? I am &&&&&. I am assisting Mr. Marko of Megeeta as a
partial fulfillment of Master of Science in applied development
University. He want to conduct a research on drinking water service
willingness to pay for improved water supply program
drinking water. To recommend the woreda administration and
appropriate water tariff and make the water supply sustainable
opinion and perceptio

They interview may take some minutes
confidential your name and your answer has no connection and

SECTION: QUESTIONS DEMOGRAPHIC AND ECONOMIC

CHARACTERISTICS

1. sex of the respondent 1. Male 2. Female
2. How old are you? _____ Years of old.
3. Education level _____ (specify grade achievement)
4. Religion of the respondent 1. Orthodox 2. Muslim 3. Protestant
5. Ethnicity of the respondent 1. Amhara 2. Muslim 3. Other
6. Marital status 1. Married 2. Other
7. Health status of the respondent 1. Healthily 2. Sick
8. Occupation: 1. Government employee 2. Self employee 3. Other, specify _____
9. How many are you including yourself? _____ (No of household members)
10. No of children _____, <5 years old 1. Yes 2. No
11. For how many years have you lived in the town? _____
12. How much is the household gross income per (month)? _____
13. Would you please your household members income per (month) own income?

For urban respondent

- I. By HH head _____
- II. By other Family members in the HH _____
- III. Other sources _____

For rural respondent

Type of crop	Total production	Blended	Type of Animals sold new born	Sale of animal product new born	Other sources	
Teff						

Sourgom						
Barly						
Wheat						
Corn						
Others						

14 What is the main source of drinking water for your

1. Piped water

2. River

3. pond

4. If your answer is 1 for question 14 from which

water?

1. Yard connection tap

2. Public tap

3. Water saler

4. Neighborhood tap

15 When did you start to get the water services

16 How much Jeri can waterrr family use per day? &&&.

17 How much birr you pay per month for water? &&&..

18 In relation to quality, quantity and reliability how do you r

Quality 1. Good 2. Bad

Quantity 1. Good 2. Bad

Reliability 1. Not reliable 2. Reliable

19 Are you satisfied with the existing water service?

1. Yes 2. No

20 If no what is the reason for it? &&&&&&&..

1. Poor quality
2. Inadequate quantity
3. Unreliability
4. all

21 How do you see the existing water tariff? 1. Expensive 2. Cheap

22 How far the water source from your home in km? &&&&.

23 How long it take to the water point to walk in minutes? &&..

24 How long you wait to get the water at the water point? &&&&.

25 Is your house ever had water born diseases? 1. Yes 2. No

26 If Yes what type of water born diseases they suffered from?

1. Acute watery diarrhea and vomiting
2. Ameba
3. Giardia
4. trachoma
5. Typhoid

II. There is big difference in demand and supply for pure drinking water. To solve this problem the government has invested in the production of limited supply of drinking water. To solve this problem the government has a huge resource. Now the government invests in the production of pure drinking water but also subsidized the distribution of the water to all people in the woreda who need clean drinking water. The government cover operational and maintenance cost.

Suppose the regional and woreda government work together to improve water in the kebele or town by set huge capital investment. The water comes from the deep gorge of a bore in the highland. Due to the high operation cost of the water service high and must be covered by the user to be sustainable. The money will collect about the use of the water. If the price is not so, the project may not be sustainable.

27. Suppose that the water service office provides a clean drinking water. How much will you pay per liter? (Birr)

1). yes

2). no

28. If your answer is yes for Q27, what about the price rise? (Birr)

1). yes

2). No

29. If your answer is yes, what are the reasons for yes (extra payment)?

1. Current tariff is minimum
2. The rise in water tariff can improve water quality
3. Because there is serious water problem

30. If your answer is no, what about the price fall? (Birr)

a). yes

b). no

31. What are the reasons for no (extra payment)?

1. I am happy with current water service
2. It should not be paid for water above the current price
3. I have not enough money
4. I know money not used properly

According to your opinion, what should be the price of one liter of water? (Birr)